

FIG. 1

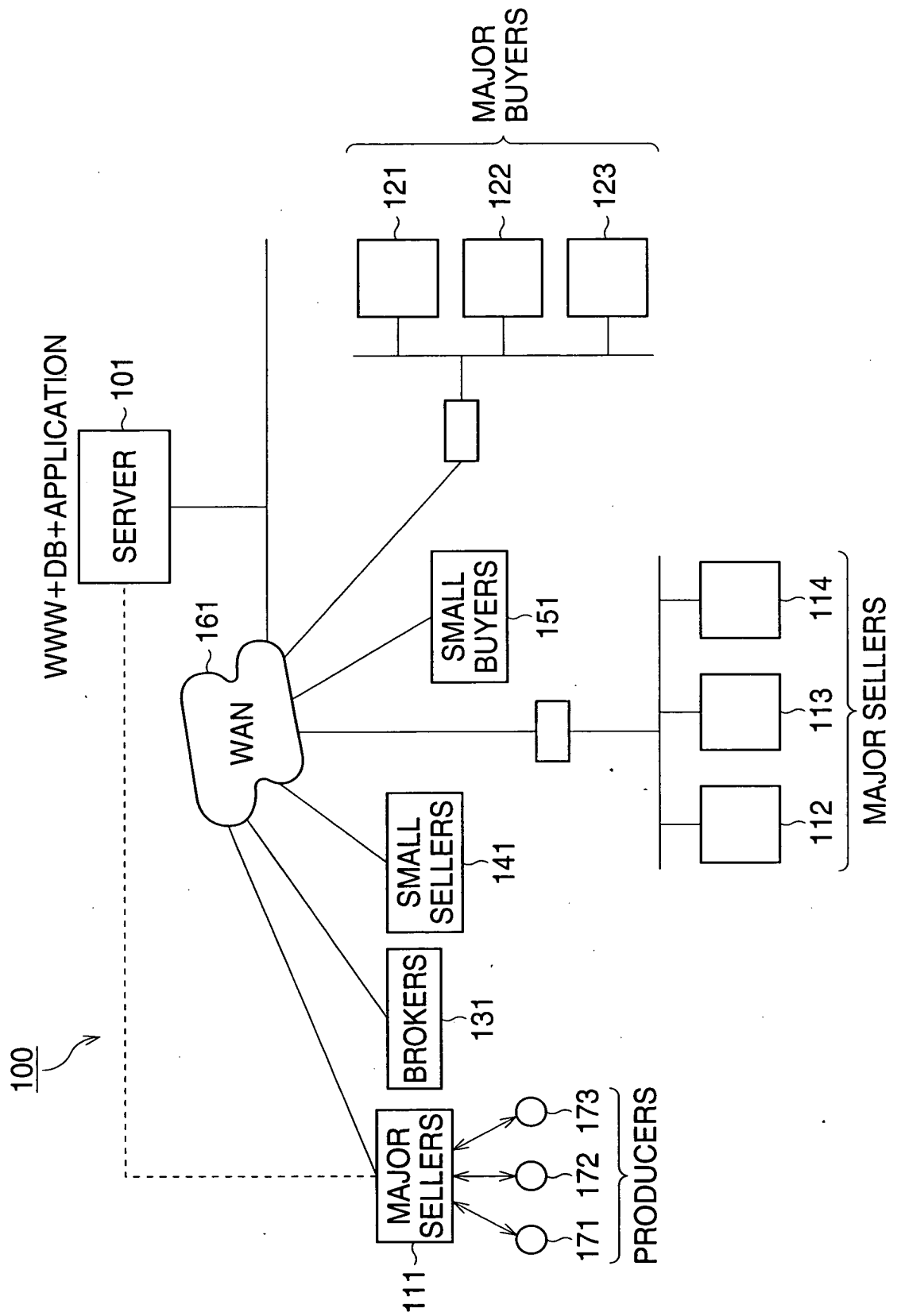
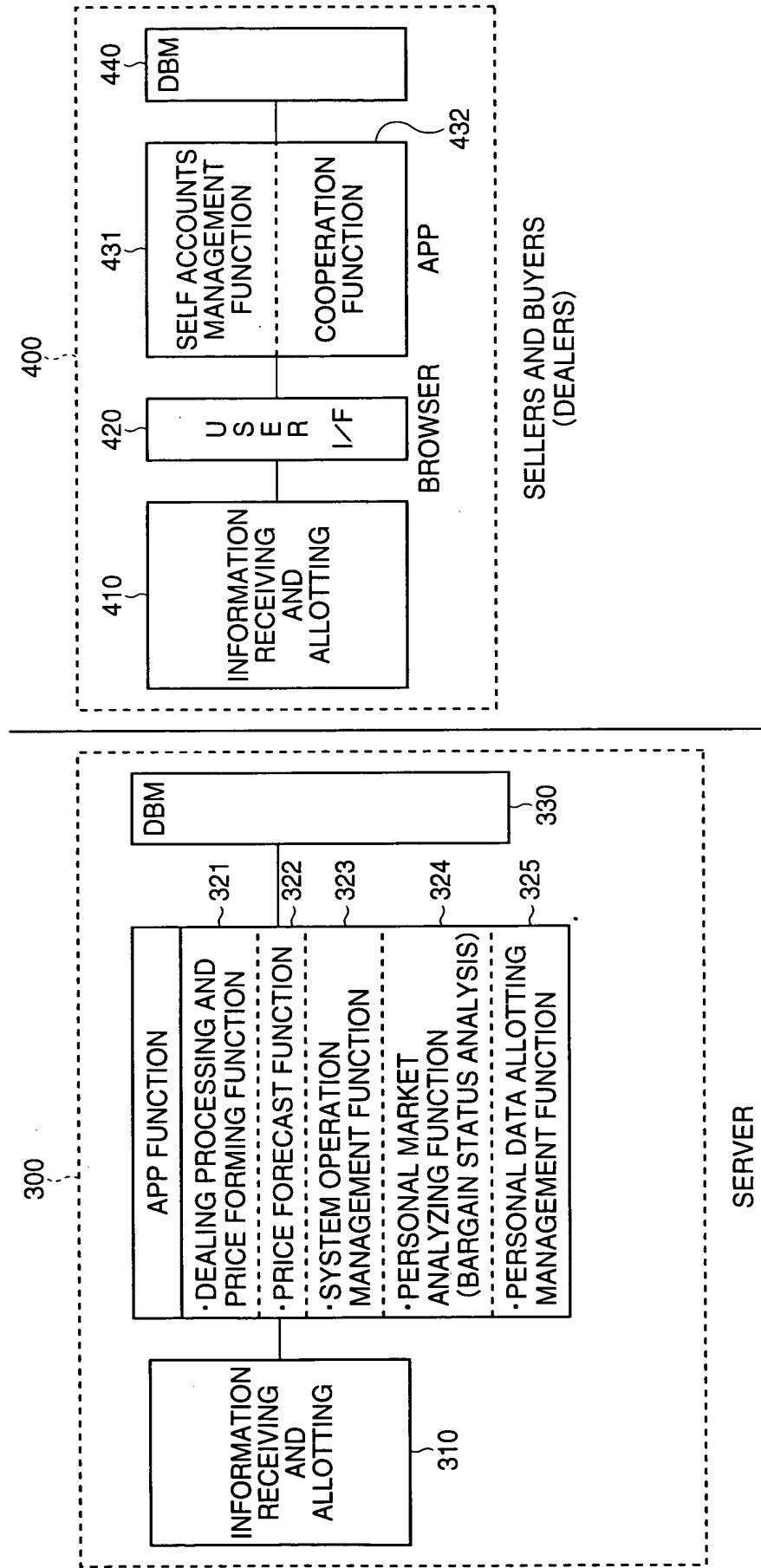


FIG. 2



ORDER	PRE-ENGAGEMENT	GENERAL I	GENERAL II	CONCLUSION-ARRIVAL OF GOODS	NUMERICAL STATISTICS	NOTICE	END
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ORDER	PRE-ENGAGEMENT	COPY	GENERAL	CONCLUSION-ARRIVAL OF GOODS	NUMERICAL STATISTICS	NOTICE	END
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FIG. 5

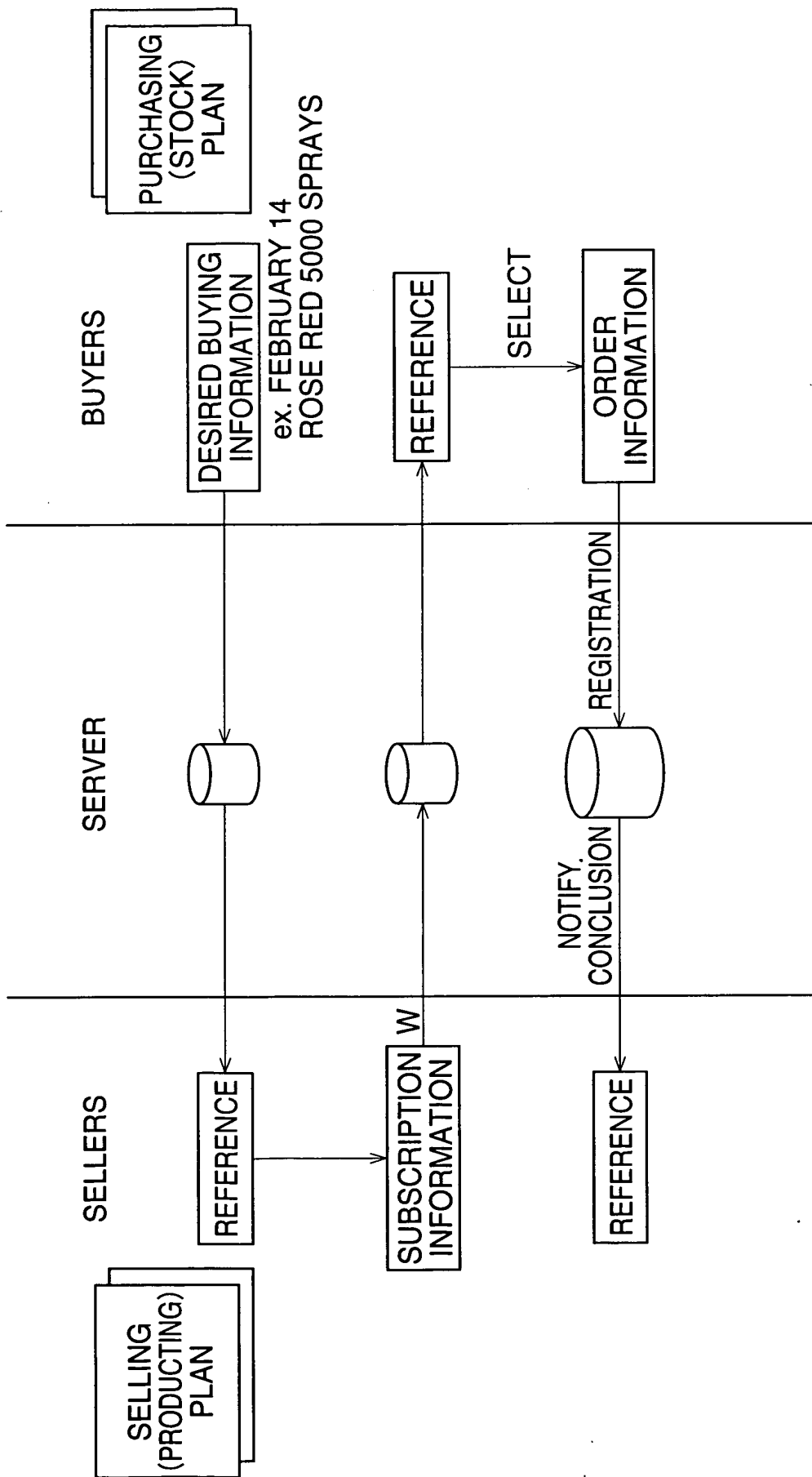


FIG. 6

ORDER INFORMATION LIST SCREEN

NEW CHANGE < > >> DELETE

SEARCH RESULTS: 66 1 TO 20 ARE DISPLAYED.

TOTAL NUMBER: 3,103,680 SPRAYS TOTAL UNSELECTED NUMBER: 2,959,740 SPRAYS TOTAL AMOUNT: 309,905,900 YEN

SELECT	ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND NAME	COLOR	RANK	DESIRED DISTRICT OF PRODUCTION	TOTAL NUMBER	UNCONFIRMED NUMBER	UNIT	DESIRED PRICE (YEN)	SUBSCRIPTION	cm	FLOWER PER SPRAY	STATUS BEFORE CUTTING	DEADLINE	ORDER NO.	COMMENT
<input type="checkbox"/>	97/07/28	GERBERA STANDARD	PHYTHM GERBERA	ORANGE	2L	AICHI	100	100	SPRAY	23	0 RE	0 RE			97/07/26	0000002575	
<input type="checkbox"/>	97/07/28	CHRYSAANTHEMUM	KOGIKU (WHITE)	WHITE	EXCELLENT	IBARAKI	200	200	SPRAY	30	0 RE	0 RE			97/07/26	0000002521	
<input type="checkbox"/>	97/07/28	CHRYSAANTHEMUM	KOGIKU (YELLOW-CREAM)	YELLOW	EXCELLENT	IBARAKI	600	600	SPRAY	35	0 RE	0 RE			97/07/26	0000002388	
<input type="checkbox"/>	97/07/28	CHRYSAANTHEMUM	KOGIKU (OTHER)	OTHER	EXCELLENT	IBARAKI	400	400	SPRAY	30	0 RE	0 RE			97/07/26	0000002394	
<input type="checkbox"/>	97/07/28	CHRYSAANTHEMUM	SEIUN	WHITE	VERY GOOD L	AICHI	1,200	1,200	SPRAY	50	0 RE	0 RE			97/07/26	0000002524	
<input type="checkbox"/>	97/07/28	STATICE	SOBIA	MIXED COLOR	EXCELLENT L	NAGANO	100	100	SPRAY	40	0 RE	0 RE			97/07/26	0000002366	
<input type="checkbox"/>	97/07/28	STATICE	CRYSTAL YELLOW STATICE	YELLOW	VERY GOOD L	HOKKAIDO	200	200	SPRAY	45	0 RE	0 RE			97/07/26	0000002358	
<input type="checkbox"/>	97/07/28	STATICE	FLASH PINK STATICE	PINK	VERY GOOD L		300	300	SPRAY	45	0 RE	0 RE			97/07/26	0000002343	
<input type="checkbox"/>	97/07/28	SOLIDAGO			A L	NAGANO	140	140	SPRAY	25	0 RE	0 RE			97/07/26	0000002558	
<input type="checkbox"/>	97/07/28	DIANTHUS NADESHIKO	YOUKIHI	PINK	2L	HOKKAIDO	100	100	SPRAY	30	0 RE	0 RE			97/07/26	0000001301	
<input type="checkbox"/>	97/07/28	PRAIRIE GENTIAN ONE LAYER	AZUMANO NAMI	MIXED COLOR BLUE	A 2L	IWATE	20	20	SPRAY	180	0 RE	0 RE			97/07/26	0000002386	
<input type="checkbox"/>	97/07/28	PRAIRIE GENTIAN ONE LAYER	AZUMANO SHIRABE	YELLOW	A 2L	IWATE	30	30	SPRAY	150	0 RE	0 RE			97/07/26	0000002384	
<input type="checkbox"/>	97/07/28	PRAIRIE GENTIAN ONE LAYER	ASUKANO REN	MIXED COLOR BLUE	2L	NAGANO	160	160	SPRAY	140	0 RE	0 RE			97/07/26	0000002439	
<input type="checkbox"/>	97/07/28	PRAIRIE GENTIAN ONE LAYER	ASUKANO SHOU	MIXED COLOR PINK	2L	NAGANO	60	60	SPRAY	160	0 RE	0 RE			97/07/25	0000002432	
<input type="checkbox"/>	97/07/28	PRAIRIE GENTIAN ONE LAYER	ASUKANO SHOU	MIXED COLOR PINK	L	NAGANO	1150	1150	SPRAY	100	0 RE	0 RE			97/07/26	0000002443	
<input type="checkbox"/>	97/07/28	PRAIRIE GENTIAN ONE LAYER	ASUKANO NISHIKI	MIXED COLOR PINK	2L	NAGANO	20	20	SPRAY	160	0 RE	0 RE			97/07/26	0000002436	
<input type="checkbox"/>	97/07/28	ROSE SPRAY	BRIDE IN JOY	ORANGE	L	AICHI	100	100	SPRAY	40	0 RE	0 RE			97/07/26	0000002286	
<input type="checkbox"/>	97/07/28	ROSE SPRAY	FANTASY SPRAY ROSE	LIGHT PINK	M	AICHI	100	100	SPRAY	50	0 RE	0 RE			97/07/26	0000002282	
<input type="checkbox"/>	97/07/28	FREESIA	ALADDIN	YELLOW	VERY GOOD L	HOKKAIDO	200	200	SPRAY	10	0 RE	0 RE			97/07/26	0000002305	
<input type="checkbox"/>	97/08/04	GERBERA STANDARD	CHAMPAGNE	PINK	2L	AICHI	300	300	SPRAY	28	0 RE	0 RE			97/08/02	0000002673	

SEARCH CANCEL CONDITION NEW

FIG. 7

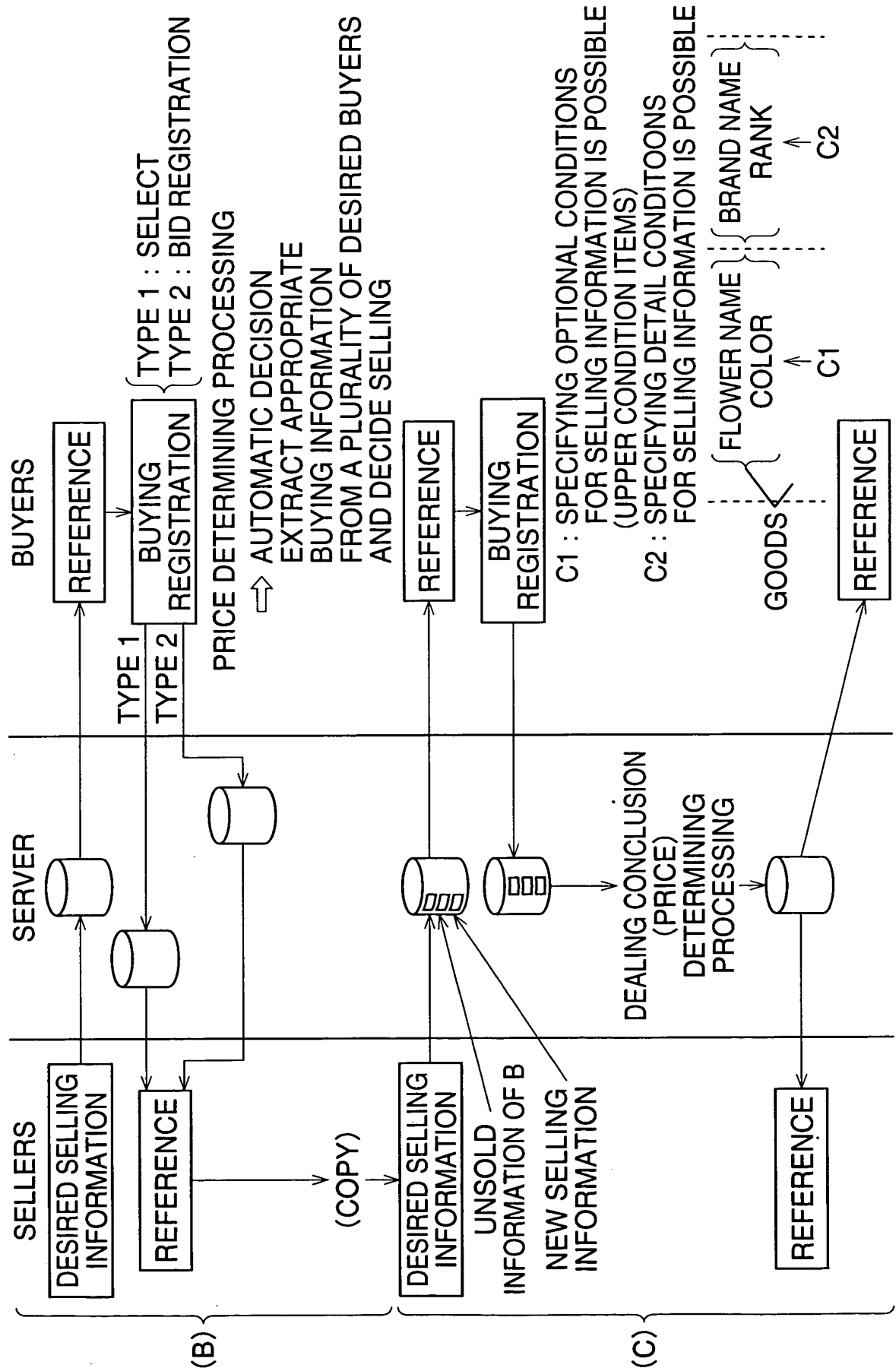


FIG. 8

SHIPMENT INFORMATION LIST SCREEN

SEARCH RESULTS: 8 1 TO 18 ARE DISPLAYED.

GRAND TOTAL NUMBER: 121,550 SPRAYS TOTAL AMOUNT: 77,820,000 YEN TOTAL RESIDUAL NUMBER: 177,840 SPRAYS TOTAL AMOUNT FOR RESIDUAL NUMBER: 84,402,500 YEN

NEW CHANGE < > >> DELETE

SELECT	ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	NAME OF PRODUCER	NUMBER PER CASE	NUMBER OF CASE	RESIDUAL NUMBER OF CASE	UNIT	DESIRED PRICE (YEN)	cm	FLOWER PER SPRAY
<input type="checkbox"/>	97/09/01	STATICE	SHUNYUATA (PURPLE-LIGHT PURPLE)	PURPLE	VERY GOOD	HOKKAIDO		100	100	100	SPRAY	100	100	
<input type="checkbox"/>	97/09/01	STATICE	SHUNYUATA (PURPLE-LIGHT PURPLE)	PURPLE	VERY GOOD	HOKKAIDO		100	100	100	SPRAY	100	100	
<input type="checkbox"/>	97/09/01	DELPHINIUM*BELLADONNA FORUKAFURIDEN	BELLADONNA FORUKAFURIDEN	DEEP BLUE	VERY GOOD	IWATE		100	100	100	SPRAY	100	90	
<input type="checkbox"/>	97/09/02	CARNATION SPRAY	BARBARA LIGHT PINK BARBARA	LIGHT PINK	VERY GOOD	HOKKAIDO		100	100	100	SPRAY	100	90	
<input type="checkbox"/>	97/09/02	CHRYSANTHEMUM-LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO		100	100	90	SPRAY	100	90	
<input type="checkbox"/>	97/10/10	PERENNIALASTER PEACOCK ASTER	BURASUBERI	WHITE	VERY GOOD	MIYAZAKI		10	5	4	SPRAY	100	90	3
<input type="checkbox"/>	97/10/10	STATICE HYBRID	MISTY BLUE	PURPLE	VERY GOOD	HOKKAIDO		100	100	95	SPRAY	100	90	1
<input type="checkbox"/>	97/10/10	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	IWATE		100	100	100	SPRAY	100	90	2
<input type="checkbox"/>	97/10/31	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	IWATE		100	100	100	SPRAY	100	90	2
<input type="checkbox"/>	97/10/31	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	IWATE		100	100	100	SPRAY	200	90	2
<input type="checkbox"/>	97/12/01	CHRYSANTHEMUM-LARGE	SUMMER YELLOW	YELLOW	VERY GOOD 2L	AICHI		100	30	25	SPRAY	85	90	
<input type="checkbox"/>	97/12/02	CHRYSANTHEMUM-LARGE	SUMMER YELLOW	YELLOW	VERY GOOD 2L	AICHI		100	30	25	SPRAY	90	90	
<input type="checkbox"/>	97/12/02	STATICE	SHUNYUATA (PURPLE-LIGHT PURPLE)	PURPLE	VERY GOOD 2L	WAKAYAMA		100	10	8	SPRAY	65,120	90	
<input type="checkbox"/>	97/12/02	STATICE	SHUNYUATA (PURPLE-LIGHT PURPLE)	PURPLE	VERY GOOD 2L	HOKKAIDO		100	85	85	SPRAY	70	90	
<input type="checkbox"/>	97/12/02	DELPHINIUM*BELLADONNA FORUKAFURIDEN	BELLADONNA FORUKAFURIDEN	DEEP BLUE	VERY GOOD 2L	HOKKAIDO		50	10	10	SPRAY	150	90	
<input type="checkbox"/>	97/12/02	SUNFLOWER	SUNRICH LEMON	UNDECIDED	VERY GOOD	IWATE		50	10	10	SPRAY	50	90	
<input type="checkbox"/>	97/12/03	CHRYSANTHEMUM-LARGE	SUMMER YELLOW	YELLOW	VERY GOOD 2L	AICHI		100	20	10	SPRAY	95	90	
<input type="checkbox"/>	97/12/04	CHRYSANTHEMUM-LARGE	SUMMER YELLOW	YELLOW	VERY GOOD 2L	AICHI		100	100	100	SPRAY	100	90	

SHIPMENT INFORMATION SEARCH DISPLAY

SEARCH DELETE CONDITION NEW

 ARRIVAL DATE OF GOODS ~ INFORMATION REGISTRATION DATE
 FLOWER NAME OBRAND NAME OCOLOR

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ORDER	PRE-ENGAGEMENT	GENERAL I	GENERAL II	CONCLUSION-ARRIVAL OF GOODS	NUMERICAL STATISTICS	NOTICE	END
SHIPMENT/BID INFORMATION LIST SCREEN							
SEARCH RESULTS: 3 1 TO 3 ARE DISPLAYED. TOTAL RESIDUAL NUMBER: 36,000 SPRAYS							
SELECT	ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND NAME	COLOR	RANK	SELLERS	
<input type="checkbox"/>	97/12/01	ROSE STANDARD	ROTEROSE (=ASAMI RED)	RED	VERY GOOD 2L		
<input type="checkbox"/>	97/12/15	CARNATION SPRAY	CASABLANCA	RED	VERY GOOD 4L		
<input type="checkbox"/>	97/12/15	CHRYSANTHEMUM LARGE FLOWER	FRIEND OF AUTUMN	WHITE	VERY GOOD		

NEW	<<	<	>	>>

SEARCH	DELETE CONDITION

ARRIVAL DATE OF GOODS	~	
OFLOWER NAME		
ORANK BY PRODUCER		

OBAND NAME		OCOLOR
ODISTRICT OF PRODUCTION		

FIG. 10

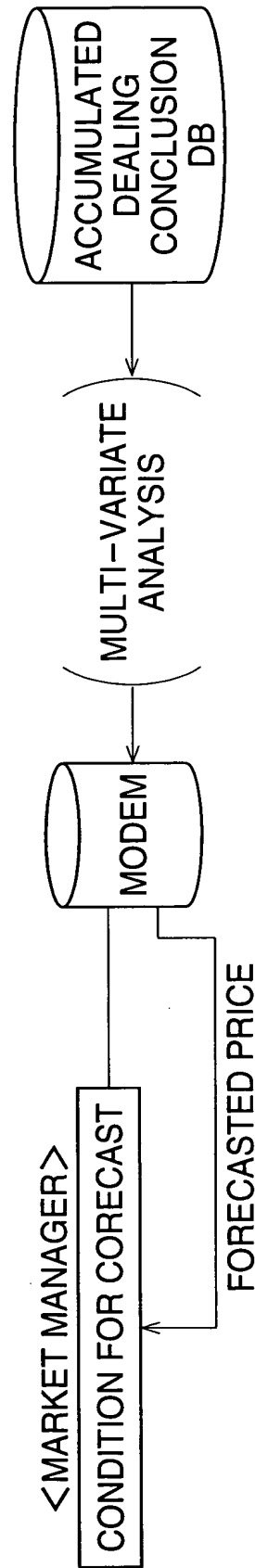


FIG. 11

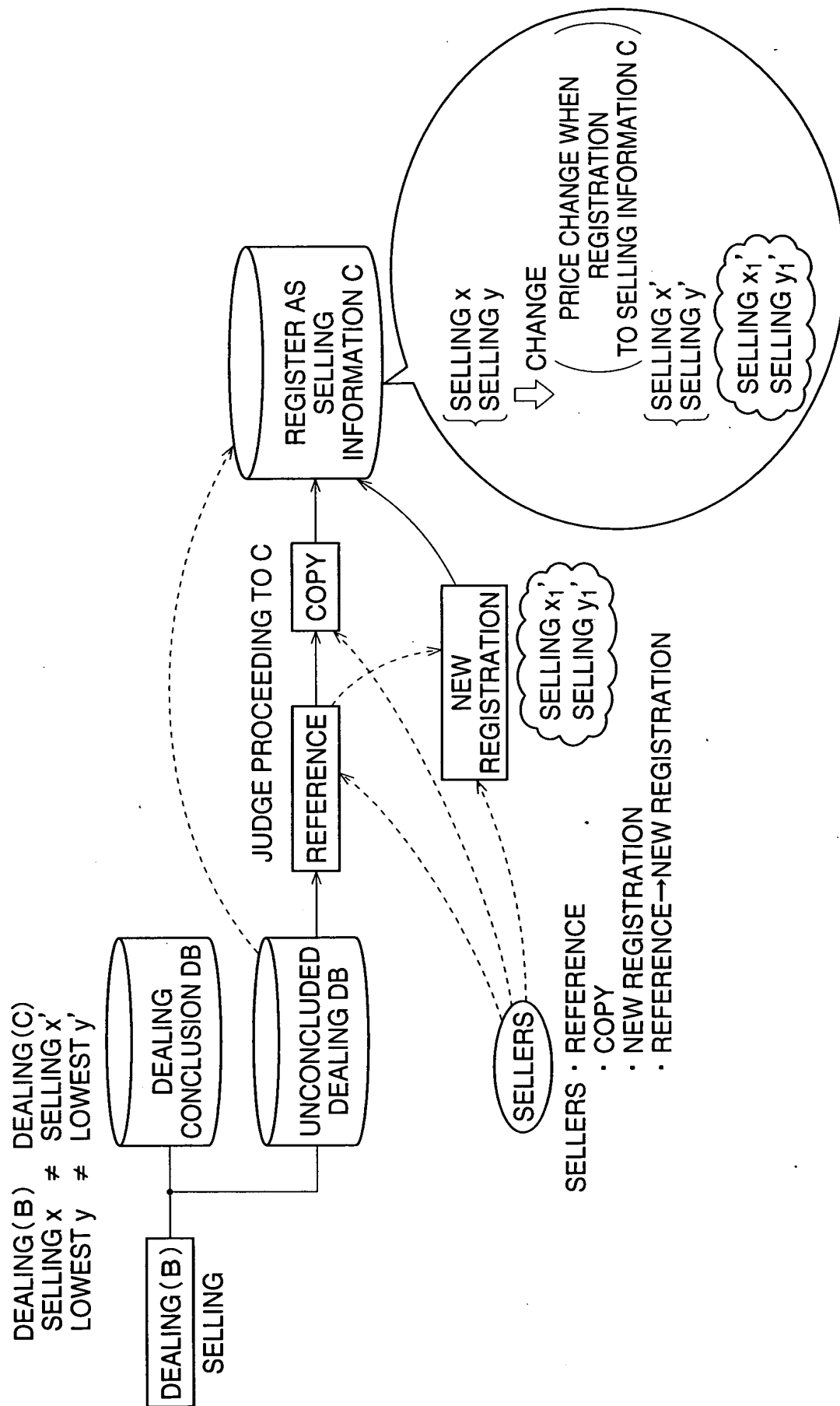


FIG. 12

UNCONCLUDED SHIPMENT INFORMATION LIST SCREEN

COPY < > >>

SEARCH RESULTS: 72 61 TO 72 ARE DISPLAYED.

TOTAL NUMBER: 102,150 SPRAYS TOTAL AMOUNT: 126,203,380 YEN TOTAL RESIDUAL NUMBER: 78,060 SPRAYS TOTAL AMOUNT FOR RESIDUAL NUMBER: 124,749,830 YEN

SELECT	ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	NAME OF PRODUCER	NUMBER PER CASE	NUMBER OF CASE	RESIDUAL NUMBER OF CASE	UNIT	DESIRE PRICE (YEN)	cm	g	FLOWER PER SPRAY	STATUS BEFORE CUTTING	SHIPMENT NO.	COMMENT
<input type="checkbox"/>	97/07/28	LILY TRUMPET LILY	NOZOMI TRUMPET LILY	WHITE	L	NAGANO		100	10	8	SPRAY	25	100	1	1	1	0000000024	1 FLOWER
<input type="checkbox"/>	97/07/28	LILY TRUMPET LILY	NOZOMI TRUMPET LILY	WHITE	2L	NAGANO		100	15	15	SPRAY	80	100	1	1	1	0000000025	
<input type="checkbox"/>	97/08/04	CHRYSANTHEMUM SPRAY CHRYSANTHEMUM	ALPS	WHITE	RANK 1	AICHI		100	3	2	SPRAY	60	90				0000000266	
<input type="checkbox"/>	97/08/04	CHRYSANTHEMUM SPRAY CHRYSANTHEMUM	TOJAMARIN SP GIKU	PINK	EXCELLENT	AICHI		100	3	3	SPRAY	80	90				0000002271	
<input type="checkbox"/>	97/08/04	CHRYSANTHEMUM SPRAY CHRYSANTHEMUM	TOJAMARIN SP GIKU	PINK	RANK 1	AICHI		100	3	1	SPRAY	65	90				0000000273	
<input type="checkbox"/>	97/08/04	CHRYSANTHEMUM-LARGE	SEIUN	WHITE	VERY GOOD L	AICHI		200	30	28	SPRAY	70	90				0000002245	
<input type="checkbox"/>	97/08/04	CHRYSANTHEMUM-LARGE	SEIUN	WHITE	VERY GOOD M	AICHI		200	30	30	SPRAY	65	90				0000002249	
<input type="checkbox"/>	97/08/04	CHRYSANTHEMUM-LARGE	SEIUN	WHITE	RANK 1	NAGANO		100	30	30	SPRAY	70	90				0000002254	
<input type="checkbox"/>	97/08/04	CHRYSANTHEMUM-LARGE	SEIUN	WHITE	RANK 2	NAGANO		100	30	10	SPRAY	50	90				0000002256	
<input type="checkbox"/>	97/08/04	CHRYSANTHEMUM-LARGE	SUMMERYELLOW	YELLOW	EXCELLENT	NAGANO		100	30	27	SPRAY	70	90				0000002259	
<input type="checkbox"/>	97/08/04	CHRYSANTHEMUM-LARGE	SUMMERYELLOW	YELLOW	RANK 1	NAGANO		100	30	20	SPRAY	60	90				0000002261	
<input type="checkbox"/>	97/08/04	CHRYSANTHEMUM-LARGE	SUMMERYELLOW	YELLOW	RANK 2	NAGANO		100	50	50	SPRAY	55	90				0000002262	

UNCONCLUDED SHIPMENT INFORMATION SEARCH SCREEN

SEARCH CANCEL CONDITION

ARRIVAL DATE OF GOODS INFORMATION REGISTRATION DATE
 OFLOWER NAME OBRAND NAME OCOLOR
 ORANK BY PRODUCER OSTANDARD (cm) ONAME OF PRODUCER OSHIPMENT NO.

FIG. 13

SELLING INFORMATION LIST SCREEN

SEARCH RESULTS: 30 21 TO 30 ARE DISPLAYED.
 TOTAL NUMBER: 90,400 SPRAYS TOTAL AMOUNT: 7,479,500 YEN

NEW CHANGE < > >> DELETE

SELECT	ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	NAME OF PRODUCER	NUMBER PER CASE	NUMBER OF CASE	RESIDUAL NUMBER OF CASE	UNIT	DESIRED PRICE (YEN)	LOWEST PRICE	cm	g	FLOWER PER SPRAY	STATUS BEFORE CUTTING
<input type="checkbox"/>	97/08/08	CHRYSANTHEMUM-LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO		160	100	16,000	SPRAY	100	90	100			
<input type="checkbox"/>	97/08/08	CHRYSANTHEMUM SPRAY CHRYSANTHEMUM	ALPS	WHITE	VERY GOOD	HOKKAIDO		160	50	8,000	SPRAY	150	100	100			
<input type="checkbox"/>	97/08/08	CHRYSANTHEMUM SPRAY	SUIGYOKU	GREEN	RANK 1	AICHI		100	1	100	SPRAY	65	65	90			
<input type="checkbox"/>	97/08/08	CHRYSANTHEMUM SPRAY CHRYSANTHEMUM	VIKING	YELLOW	EXCELLENT	AICHI		100	3	300	SPRAY	80	80	90			
<input type="checkbox"/>	97/08/08	ROSE	NOBLESSE	UNDECIDED	EXCELLENT	NAGANO		100	27	2,700	SPRAY	70	70	90			
<input type="checkbox"/>	97/08/08	ROSE	NOBLESSE	UNDECIDED	RANK 1	AICHI		100	2	200	SPRAY	60	60	90			
<input type="checkbox"/>	97/08/08	CHRYSANTHEMUM SPRAY	SUIGYOKU	GREEN	RANK 1	AICHI		100	1	100	SPRAY	65	65	90			
<input type="checkbox"/>	97/08/08	STATICE	SHUNYUATA (PURPLE/LIGHT PURPLE)	PURPLE	VERY GOOD	HOKKAIDO		100	5	500	SPRAY	100	100	100			
<input type="checkbox"/>	97/08/08	STATICE	SHUNYUATA (PURPLE/LIGHT PURPLE)	PURPLE	VERY GOOD	HOKKAIDO		100	5	500	SPRAY	100	100	100			
<input type="checkbox"/>	97/08/08	STATICE	SHUNYUATA (PURPLE/LIGHT PURPLE)	PURPLE	VERY GOOD 4L	HOKKAIDO		100	100	10,000	SPRAY	100	100	100			

SELLING INFORMATION SEARCH DISPLAY

SEARCH DELETE CONDITION NEW

ORARRIVAL DATE OF GOODS INFORMATION REGISTRATION DATE

OFLOWER NAME OBRAND NAME OCOLOR

ORANK BY PRODUCER OSTANDARD (cm) ONAME OF PRODUCER OLOWEST PRICE OSELLING NO.

THEORY

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FIG. 15

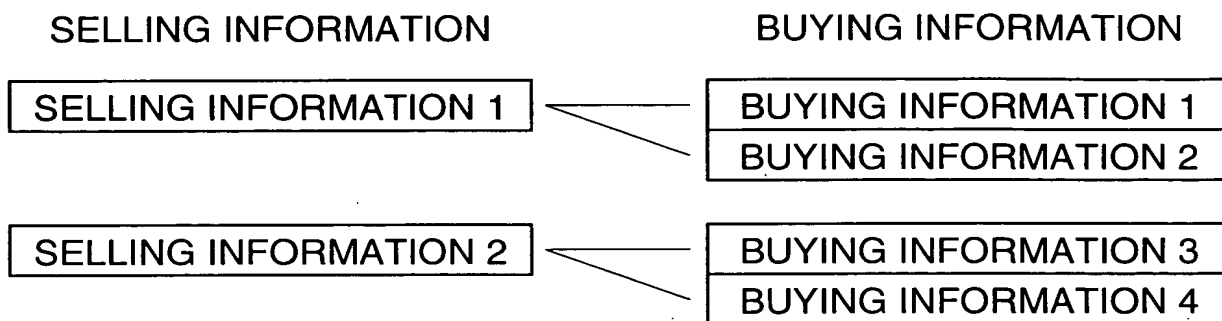


FIG. 16

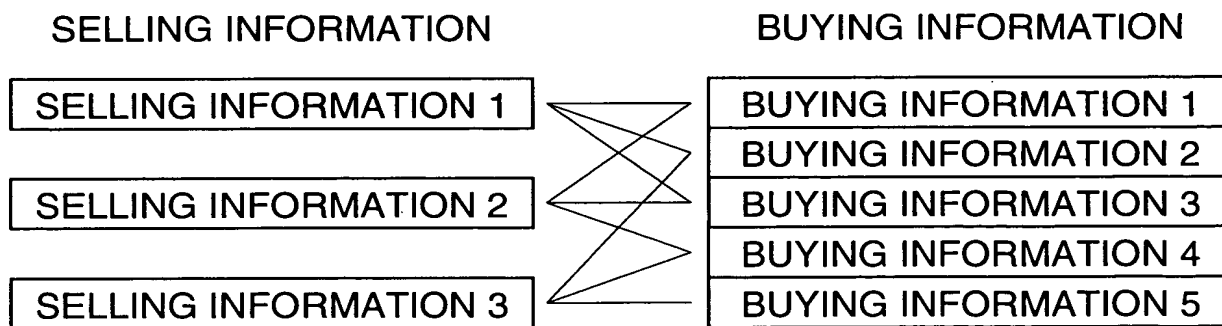


FIG. 17

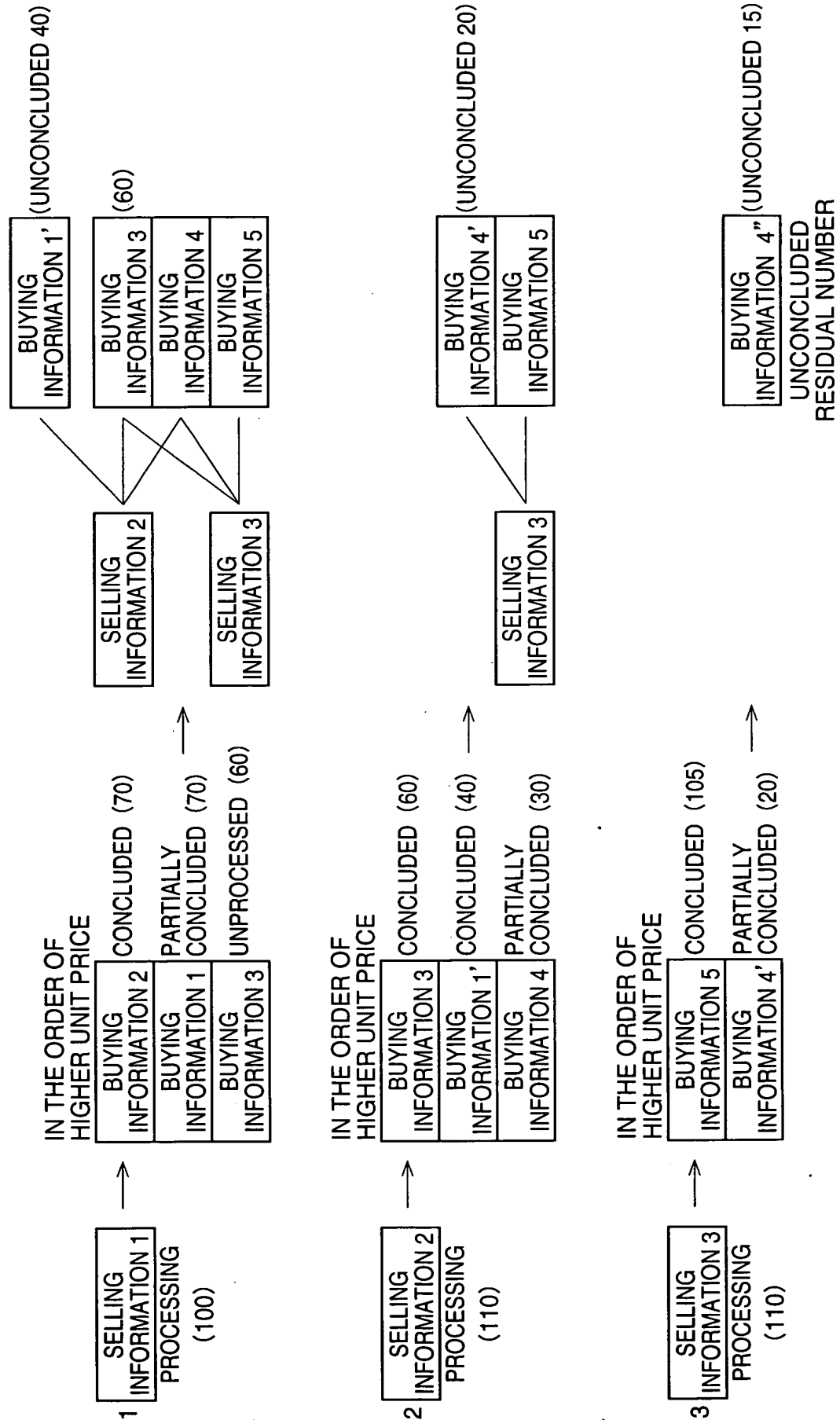


FIG. 18

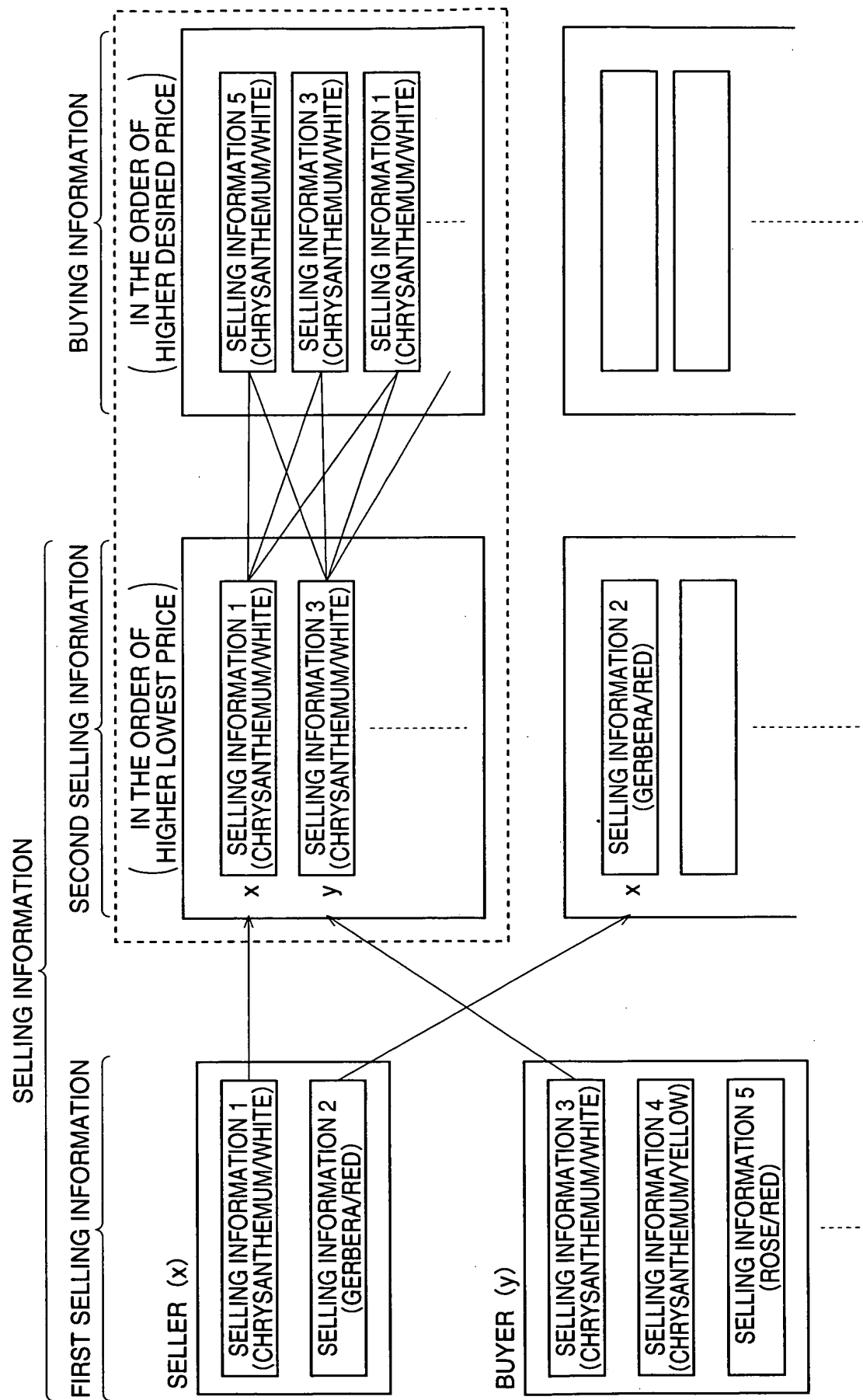


FIG. 19

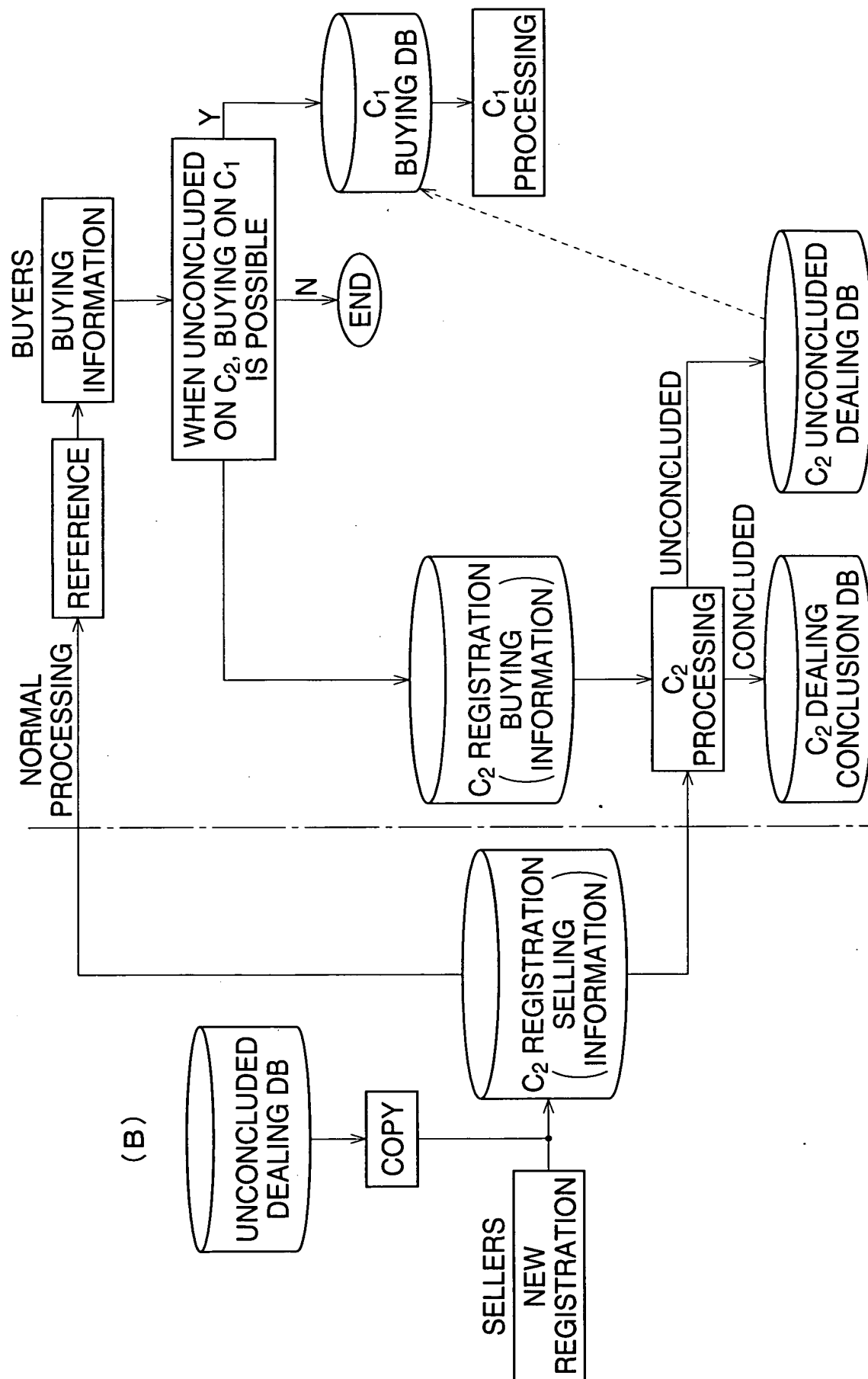


FIG. 20

C ₂ BUYING REGISTRATION				
BUYING INFORMATION	(a)	THE NUMBER OF SPRAY		

CHECK "✓" IF DEALING PROCESSING
C₁ IS NEEDED

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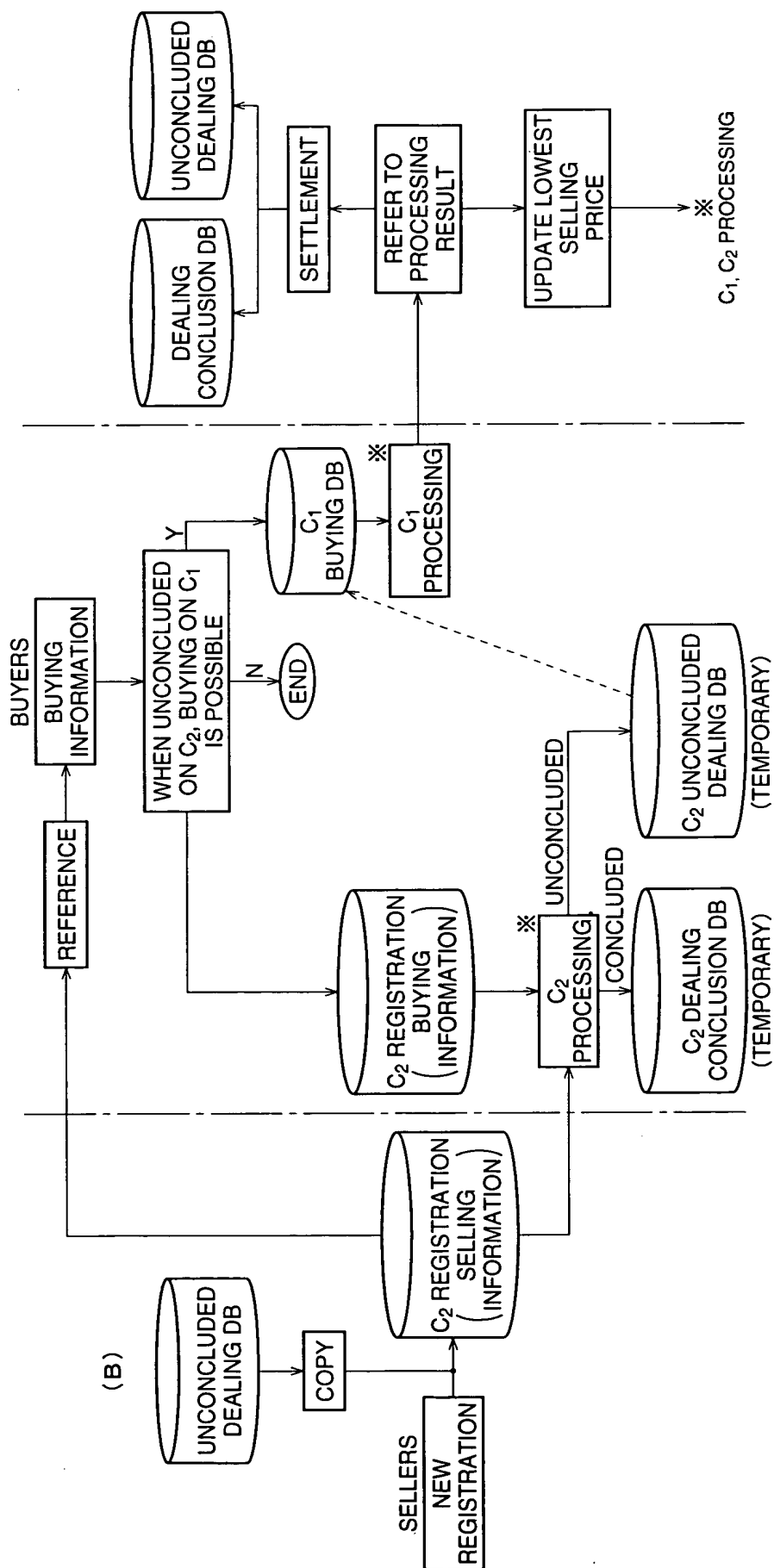


FIG. 22

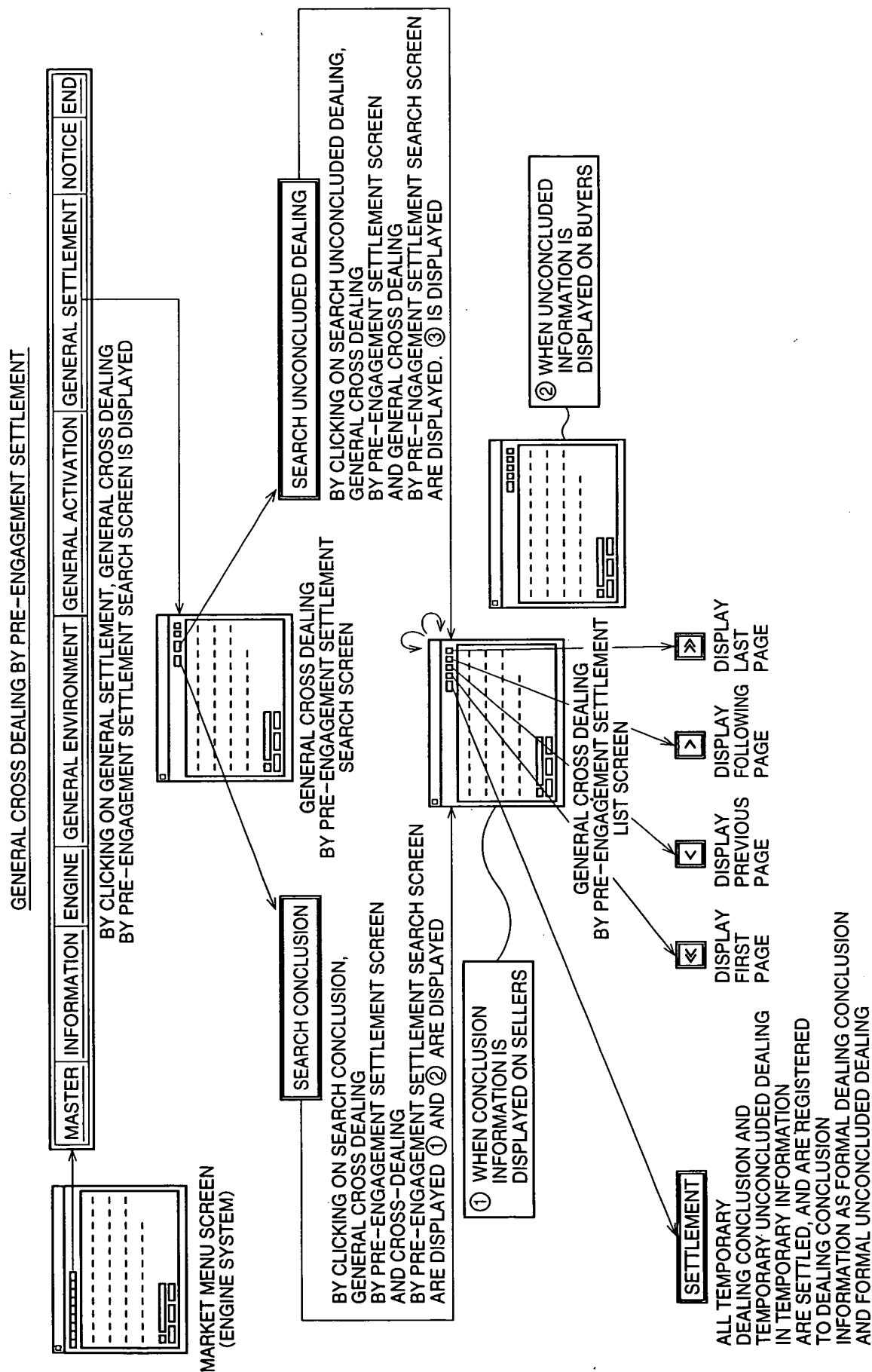


FIG. 25

SHIPMENT DISPOSITION MANAGEMENT SCREEN

GOODS ATTRIBUTE	DEALING CONCLUSION NUMBER			RESIDUAL NUMBER	EC DEALING	
	DEALING A	DEALING B1	EXCLUSION		DEALING B2	DEALING C
SPRAY CHRYSANTHEMUM 2L YELLOW	5 <input type="checkbox"/>	10 <input type="checkbox"/>	0 <input type="checkbox"/>	20 <input type="checkbox"/>		
SPRAY CHRYSANTHEMUM 2L GREEN						
:	:	:	:	:	:	:
:	:	:	:	:	:	:

EXCLUSION PROCESSING SCREEN

EXCLUSION				
GOODS ATTRIBUTE	BUYER	UNIT PRICE	THE NUMBER OF CASES	
SPRAY CHRYSANTHEMUM 2L YELLOW	A COMPANY	100	5	
:	:	:	:	:
:	:	:	:	:

(B2/C) DEALING PROCESSING SCREEN

B2/C				
GOODS ATTRIBUTE	UNIT PRICE	INDEX	LOWEST PRICE	
SPRAY CHRYSANTHEMUM 2L YELLOW	A90	5	35	
:	:	:	:	:
:	:	:	:	:

Timeline diagram showing the sequence of events from 12/1 to 12/3:

- 12/1: A, B (TYPE1)
- 12/2: B (TYPE1 OR 2), C
- 12/3: AUCTION



FIG. 27

	ARRIVAL QUANTITY	A, B ₁ (i)	EXCLUSION (iii)	RESIDUAL NUMBER FOR AUCTION (iv)	B ₂ , C (ii)
TWO DAYS BEFORE AUCTION (12/1)	UNCLEAR	X ₁ (200)			
THE DAY BEFORE AUCTION (12/2)	1000 FLOWERS	X ₁ (200)		1000 - X ₁ (800)	
		X ₁ (200)	X ₂ (100)	1000 - X ₁ - X ₂ (700)	
		X ₁ (200)	X' ₂ (50)	1000 - X ₁ - X ₂ - X' ₂ (650)	X ₃ (500)
THE DAY OF AUCTION (12/3)		X ₁ (200)		1000 - X ₁ - X ₂ - X' ₂ - X ₃ (150)	DECIDE NECESSARY QUANTITY FOR AUCTION

FIG. 28

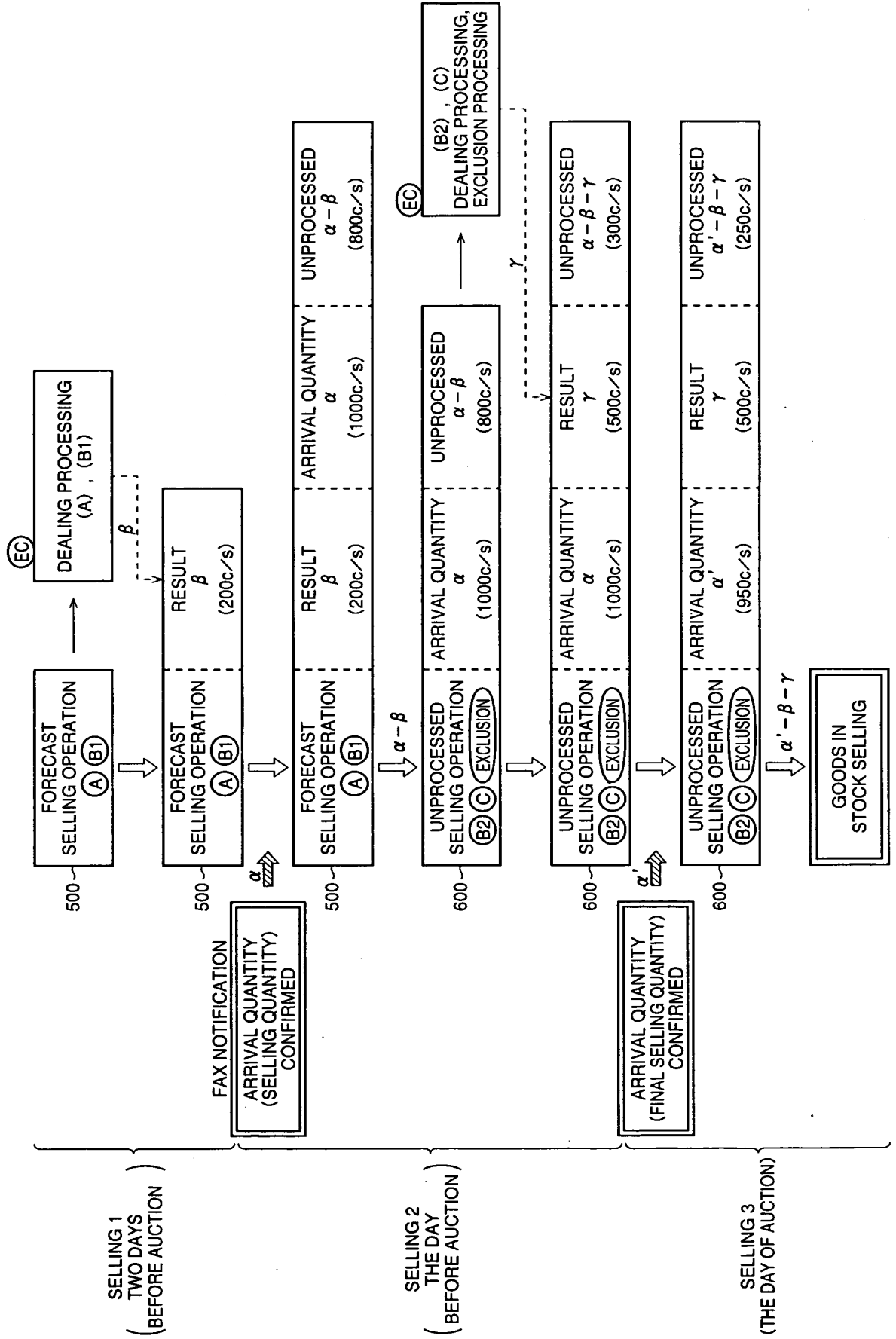
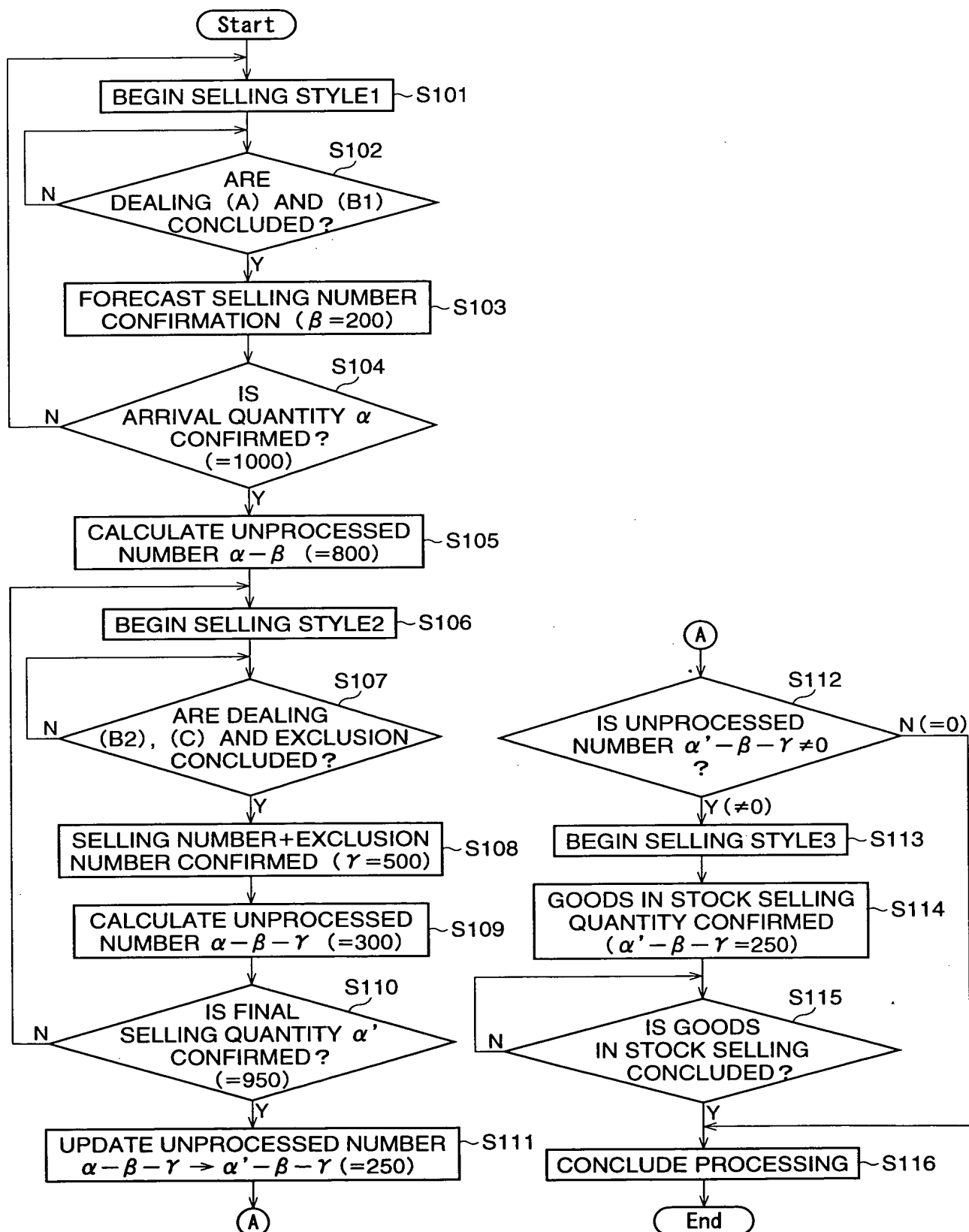


FIG. 29

SHIPMENT DISPOSITION MANAGEMENT TOP SCREEN

USER ID	<div>x x x x x</div>		ARRIVAL DATE OF GOODS	<div>MONDAY DECEMBER 15, 1997</div>	
DISTRICT OF PRODUCTION	CODE	<div>NAME OF DISTRICT OF PRODUCTION AICHI ATSUMI CHO TOWN</div>	BRAND	CODE	<div>BRAND NAME ALPS</div>
NAME OF PRODUCER	CODE	<div>NAME OF PRODUCER OOOOO</div>	COLOR	CODE	<div>COLOR YELLOW</div>
FLOWER NAME	CODE	<div>FLOWER NAME CHRYSANTHEMUM</div>	RANK	CODE	<div>RANK 2L</div>
STYLE	CODE	<div>STYLE SPRAY</div>	<div>SHIPMENT DISPOSITION SCREEN</div>		
			<div>END SHIPMENT DISPOSITION SCREEN</div>		

FIG. 30



FORECAST SELLING OPERATION SCREEN
((A) AND (B1) DEALING UNDER PROCESSING)

ATTRIBUTE OF GOODS	ARRIVAL QUANTITY	DEALING (A)	DEALING (B1)	RESULT	UNPROCESSED NUMBER
SPRAY CHRYSANTHEMUM ALPS 2L YELLOW		(EC) 100c/s	(EC) 100c/s		

FIG. 32

FORECAST SELLING OPERATION SCREEN
(A) AND (B1) AT TIME OF DEALING SETTLEMENT)

ATTRIBUTE OF GOODS	ARRIVAL QUANTITY	DEALING (A)	DEALING (B1)	RESULT	UNPROCESSED NUMBER
SPRAY CHRYSANTHEMUM ALPS 2L YELLOW		(EC) 100c/s	(EC) 100c/s	200c/s @85	

FORECAST SELLING OPERATION SCREEN

ATTRIBUTE OF GOODS	ARRIVAL QUANTITY	DEALING (A)	DEALING (B1)	RESULT	UNPROCESSED NUMBER
SPRAY CHRYSANTHEMUM ALPS 2L YELLOW	1000c/s	(EC)	(EC)	200c/s @85	800c/s

FIG. 34

UNPROCESSED SELLING OPERATION SCREEN
(BEFORE DEALING (B2), (C) AND EXCLUSION PROCESSING)

ATTRIBUTE OF GOODS	ARRIVAL QUANTITY	DEALING (B2)	DEALING (C)	EXCLUSION	RESULT	UNPROCESSED NUMBER
SPRAY CHRYSANTHEMUM ALPS 2L YELLOW	1000c./s	ⓔⓐ	ⓔⓐ			800c./s

FIG. 35

UNPROCESSED SELLING OPERATION SCREEN
(DEALING (B2), (C) AND EXCLUSION UNDER PROCESSING)

ATTRIBUTE OF GOODS	ARRIVAL QUANTITY	DEALING (B2)	DEALING (C)	EXCLUSION	RESULT	UNPROCESSED NUMBER
SPRAY CHRYSANTHEMUM ALPS 2L YELLOW	1000c/s	(EC) 150c/s	(EC) 150c/s	200c/s		800c/s

FIG. 36

UNPROCESSED SELLING OPERATION SCREEN
(AT TIME OF DEALING (B2), (C) AND EXCLUSION PROCESSING CONFIRMATION)

ATTRIBUTE OF GOODS	ARRIVAL QUANTITY	DEALING (B2)	DEALING (C)	EXCLUSION	RESULT	UNPROCESSED NUMBER
SPRAY CHRYSANTHEMUM ALPS 2L YELLOW	1000c/s	150c/s	150c/s	200c/s	500c/s	800c/s

FIG. 37

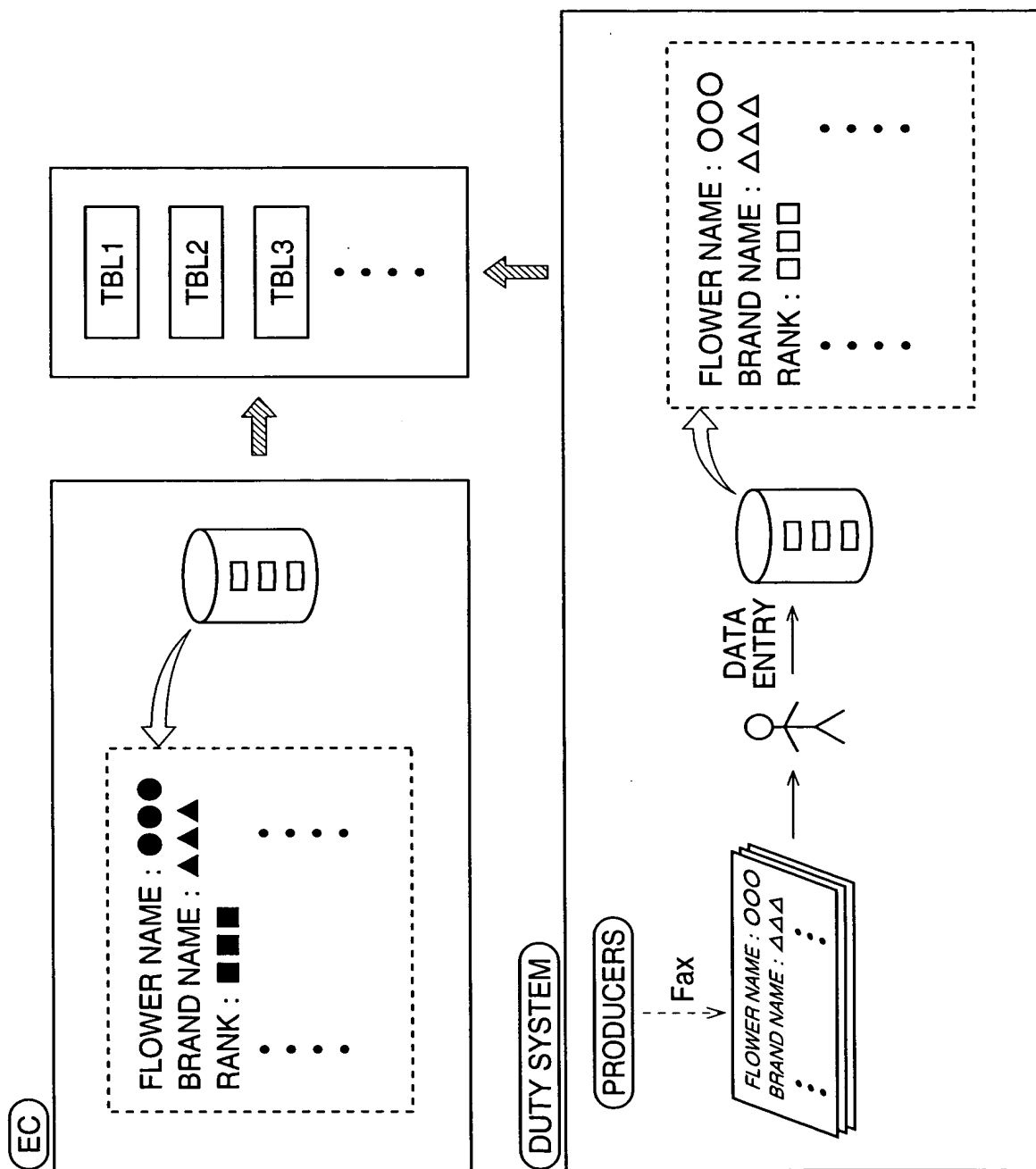
UNPROCESSED SELLING OPERATION SCREEN
(AT TIME OF GOODS IN STOCK NUMBER CONFIRMATION)

ATTRIBUTE OF GOODS	ARRIVAL QUANTITY	DEALING (B2)	DEALING (C)	EXCLUSION	RESULT	UNPROCESSED NUMBER
SPRAY CHRYSANTHEMUM ALPS 2L YELLOW	950c/s	150c/s	150c/s	200c/s	500c/s	250c/s

UNPROCESSED SELLING OPERATION SCREEN
(AN EXAMPLE FOR A PLURALITY OF ROWS SCREEN)

ATTRIBUTE OF GOODS	ARRIVAL QUANTITY	DEALING (B2)	DEALING (C)	EXCLUSION	RESULT	UNPROCESSED NUMBER
SPRAY CHRYSANTHEMUM ALPS 2L YELLOW	1000c/s					
		(EC) 150c/s	(EC) 150c/s	200c/s	500c/s	
						300c/s
	950c/s					250c/s

FIG. 39



210		NEW-CHANGE		«	<	>	»	DELETE
221								
222								
230		SEARCH	CANCEL CONDITION	ORDER/SUBSCRIPTION/SHIPMENT/SELLING NO.	RANK BY PRODUCER	STANDARD		
ARRIVAL DATE OF GOODS	REGISTRATION DATE	DISTRICT OF PRODUCTION	COLOR	DEALING A SUBSCRIPTION	DEALING B PRODUCER	DEALING C PRODUCER		
FLOWER NAME	BRAND NAME							

ORDER INFORMATION LIST

SEARCH RESULTS:66 1 TO 20 ARE DISPLAYED.
TOTAL NUMBER:3 103 680 SPRAYS TOTAL UNSELECTED NUMBER:2 859 740 SPRAYS TOTAL AMOUNT:309 905 900 YEN

40/74

SHIPMENT INFORMATION LIST

SEARCH RESULTS-8 1 TO 18 ARE DISPLAYED.

SEARCH RESULTS:8 1 TO 18 ARE DISPLAYED.
GRAND TOTAL NUMBER:121 550 SPRAYS TOTAL AMOUNT:77 820 000 YEN TOTAL RESIDUAL NUMBER:177 840 SPRAYS TOTAL AMOUNT FOR REMAINED NUMBER:94 402 500 YEN

GRAND TOTAL NUMBER:121,550 SPRAYS TOTAL AMOUNT:177,820,000 YEN TOTAL RESIDUAL NUMBER:17,840 SPRAYS TOTAL AMOUNT FOR REMAINED NUMBER:104,742,500 YEN															
SELECT	ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	NAME OF PRODUCER	NUMBER PER CASE	NUMBER OF CASE	RESIDUAL NUMBER OF CASE	UNIT	DESIRED PRICE (YEN)	cm	9	FLOWER PER SPRAY
□	97/09/01	STATICE	SHUNYUATA (PURPLE-LIGHT PURPLE)	PURPLE	VERY GOOD	HOKKAIDO		100	100	100	SPRAY	100	100		
□	97/09/01	STATICE	SHUNYUATA (PURPLE-LIGHT PURPLE)	PURPLE	VERY GOOD	HOKKAIDO		100	100	100	SPRAY	100	100		
□	97/09/01	DELPHINIUM×BELLADONNA	BELLADONNA FORUKAFURDEN	DEEP BLUE	VERY GOOD	IWATE		100	100	100	SPRAY	100	90		
□	97/09/02	CARNATION SPRAY	BARBARA LIGHT PINK BARBARA	LIGHT PINK	VERY GOOD	HOKKAIDO		100	100	100	SPRAY	100	90		
□	97/09/02	CHRY/SANTHEMUM-LARGE	SEJUN	WHITE	VERY GOOD	HOKKAIDO		100	100	90	SPRAY	100	90		
□	97/10/10	PERENNIAL ASTER PEACOCK ASTER	BURASUBERI	WHITE	VERY GOOD	MIYAZAKI		10	5	4	SPRAY	100	90	10	3
□	97/10/10	STATICE HYBRID	MISTY BLUE	PURPLE	VERY GOOD	HOKKAIDO		100	100	95	SPRAY	100	90	10	1
□	97/10/10	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	IWATE		100	100	100	SPRAY	100	90	10	2
□	97/10/31	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	IWATE		100	100	100	SPRAY	100	90	10	2
□	97/10/31	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	IWATE		100	100	100	SPRAY	200	90	10	2
□	97/12/01	CHRY/SANTHEMUM-LARGE	SUMMER YELLOW	YELLOW	VERY GOOD 2L	AICHI		100	30	25	SPRAY	85	90		
□	97/12/02	CHRY/SANTHEMUM-LARGE	SUMMER YELLOW	YELLOW	VERY GOOD 2L	AICHI		100	30	25	SPRAY	90	90		
□	97/12/02	STATICE	SHUNYUATA (PURPLE-LIGHT PURPLE)	PURPLE	VERY GOOD 2L	WAKAYAMA		100	10	8	SPRAY	65,120	90		
□	97/12/02	STATICE	SHUNYUATA (PURPLE-LIGHT PURPLE)	PURPLE	VERY GOOD 2L	HOKKAIDO		100	85	85	SPRAY	70	90		
□	97/12/02	DELPHINIUM×BELLADONNA	BELLADONNA FORUKAFURDEN	DEEP BLUE	VERY GOOD 2L	HOKKAIDO		50	10	10	SPRAY	150	90		
□	97/12/02	SUNFLOWER	SUNRICH LEMON	UNDECIDED	VERY GOOD	IWATE		50	10	10	SPRAY	50	90		
□	97/12/03	CHRY/SANTHEMUM-LARGE	SUMMER YELLOW	YELLOW	VERY GOOD 2L	AICHI		100	20	10	SPRAY	95	90		
□	97/12/04	CHRY/SANTHEMUM-LARGE	SUMMER YELLOW	YELLOW	VERY GOOD 2L	AICHI		100	100	100	SPRAY	100	90		

FIG. 43

SHIPMENT/BID INFORMATION LIST

SEARCH RESULTS:3 1 TO 3 ARE DISPLAYED. TOTAL RESIDUAL NUMBER:36,000 SPRAYS														
<u>SELECT</u>	ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND NAME	COLOR	RANK	SELLERS	DISTRICT OF PRODUCTION	NAME OF PRODUCER	NUMBER PER CASE	NUMBER OF CASE	RESIDUAL NUMBER OF CASE	UNIT	DESIRED PRICE (YEN)	cm
<input type="checkbox"/>	97/12/01	ROSE STANDARD	ROTEROSE (=ASAMI RED)	RED	VERY GOOD 2L		SHIZUOKA		60	20	20	SPRAY	160	70
<input type="checkbox"/>	97/12/15	CARNATION SPRAY	CASABLANCA	RED	VERY GOOD 4L		AICHI		100	500	300	SPRAY	80	100
<input type="checkbox"/>	97/12/15	CHRYSANTHEMUM LARGE FLOWER	FRIEND OF AUTUMN	WHITE	VERY GOOD		FUKUOKA		100	100	500	SPRAY	150	100

BUYERS



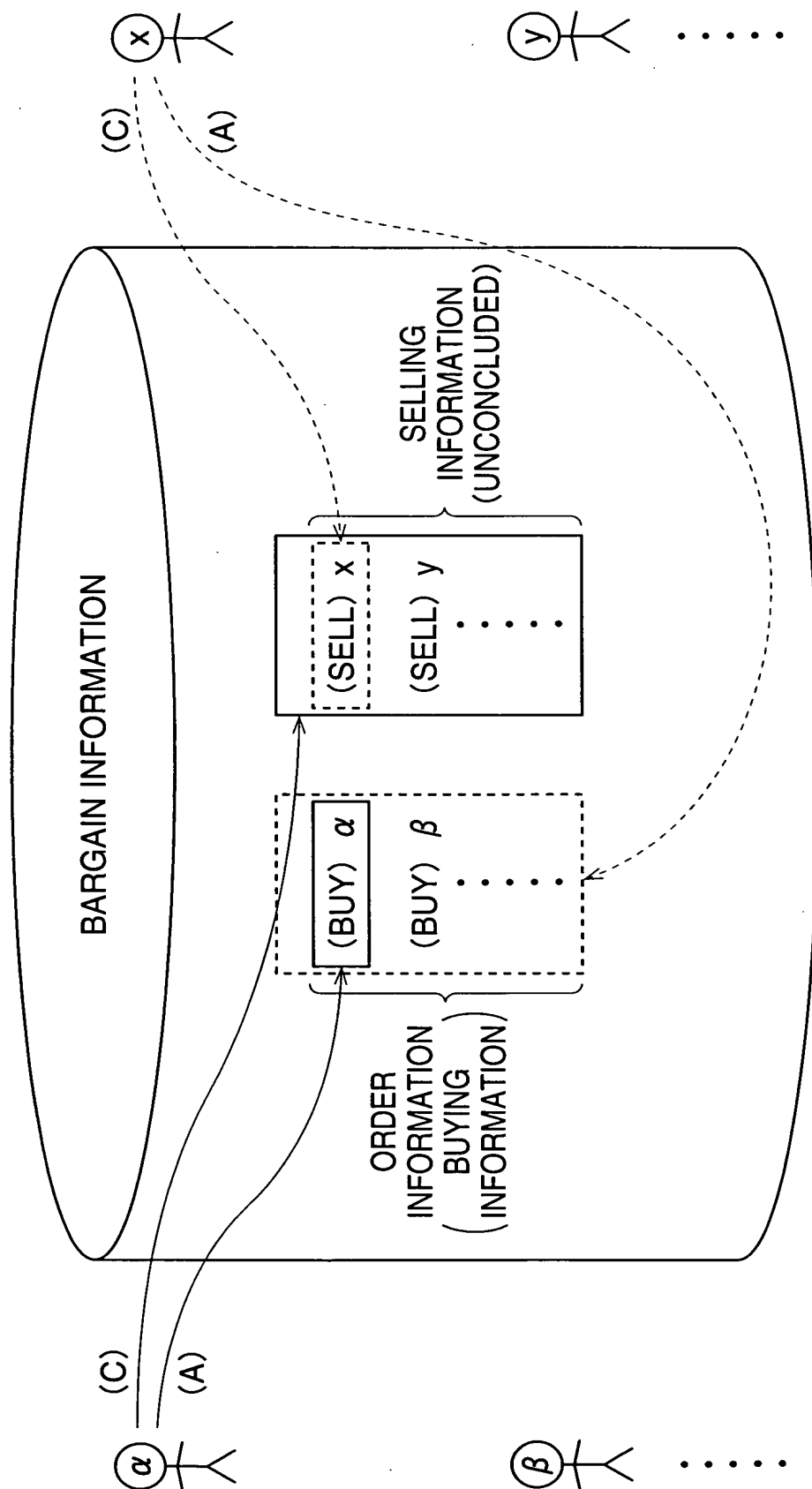
DEALING SCREEN OF BUYERS

230

DEALING SCREEN OF SELLERS

45/74

FIG. 47



DEALING SCREEN OF BUYERS

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FIG. 49

DEALING SCREEN OF SELLERS

210

NEW CHANGE

<<

<

>

>>

DELETE

221

SELLING INFORMATION LIST

SEARCH RESULTS:2

1 TO 2 ARE DISPLAYED.

TOTAL NUMBER:400 SPRAYS

TOTAL AMOUNT:24,000 YEN

SELECT	ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	NAME OF PRODUCER	NUMBER PER CASE	NUMBER OF CASE	TOTAL NUMBER	UNIT	DESIRED PRICE (YEN)	LOWEST PRICE (YEN)	cm	g	FLOWER PER SPRAY	STATUS BEFORE CUTTING	PHOTO	SELLING NO.	COMMENT
<input type="checkbox"/>	97/08/04		ALPS	WHITE	RANK 1	AICHI		100	2	200	SPRAY	60	60	90				◎	0000004333	
<input type="checkbox"/>	97/08/04		ALPS	WHITE	RANK 1	AICHI		100	2	200	SPRAY	60	60	90				◎	0000004361	

222

ORDER/SUBSCRIPTION INFORMATION LIST

SEARCH RESULTS:1 1 TO 1 IS DISPLAYED.

BUYERS TOTAL NUMBER:2,000 SPRAYS

SELLERS TOTAL UNSELECTED NUMBER:2,000 SPRAYS

TOTAL UNSELECTED SUBSCRIPTION AMOUNT:260,000 YEN

SELECT	ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	NAME OF PRODUCER	NUMBER PER CASE	NUMBER OF CASE	TOTAL NUMBER	UNIT	DESIRED PRICE (YEN)	SUBSCRIPTION	cm	g	FLOWER PER SPRAY	STATUS BEFORE CUTTING	ORDER NO.	SUBSCRIPTION NO.	COMMENT
<input type="checkbox"/>	97/12/13		NOBLESSE	LIGHT PINK	VERY GOOD 2L	SAITAMA		2,000	2,000	SPRAY	120	1						0000003423		
<input type="checkbox"/>	97/12/13		NOBLESSE	LIGHT PINK	VERY GOOD 2L	SAITAMA		50	40	SPRAY	130			70				0000009004		

ARRIVAL DATE OF GOODS

FLOWER NAME

DEALING A | SUBSCRIPTION

REGISTRATION DATE

BRAND NAME

DEALING B | PRODUCER

DISTRICT OF PRODUCTION

COLOR

DEALING C | PRODUCER

ORDER/SUBSCRIPTION/SHIPMENT/SELLING NO.

RANK BY PRODUCER

STANDARD

SEARCH

DELETE CONDITION

FIG. 50

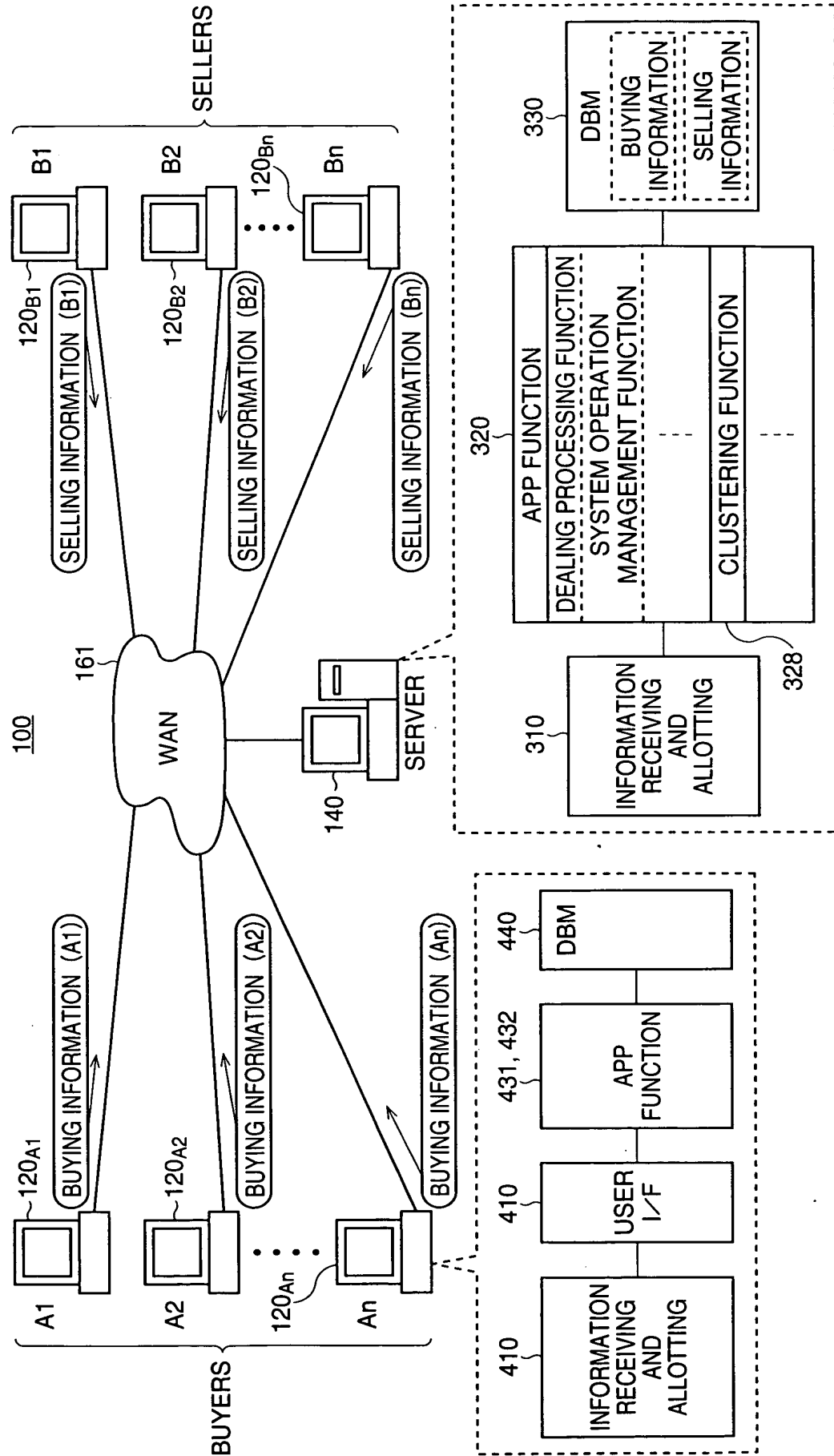


FIG. 51

《BUYING INFORMATION》

	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	BUYING NUMBER	DESIRED BUYING PRICE
BUYING INFORMATION (A1)	SUNFLOWER		ORANGE			1000	110YEN
BUYING INFORMATION (A2)	CHRYSANTHEMUM-LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO	12000	85YEN
BUYING INFORMATION (A3)	CHRYSANTHEMUM-LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO	5000	130YEN
BUYING INFORMATION (A4)	STATICE	SHUNYUATA	PURPLE	VERY GOOD	HOKKAIDO	8000	90YEN
BUYING INFORMATION (A5)	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	IWATE	12000	140YEN
BUYING INFORMATION (A6)	STATICE	SHUNYUATA	PURPLE	VERY GOOD	HOKKAIDO	7000	100YEN
BUYING INFORMATION (A7)	CHRYSANTHEMUM-LARGE		WHITE			10000	100YEN
BUYING INFORMATION (A8)	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	AICHI	15000	80YEN
BUYING INFORMATION (A9)	SUNFLOWER		ORANGE			10000	120YEN
•							
•							
•							
•							

(CLUSTER a)

CHRYSANTHEMUM-LARGE-WHITE
BUYING INFORMATION (A2)
BUYING INFORMATION (A3)
BUYING INFORMATION (A7)
•

(CLUSTER b)

SUNFLOWER-ORANGE
BUYING INFORMATION (A1)
BUYING INFORMATION (A5)
BUYING INFORMATION (A8)
BUYING INFORMATION (A9)
•

(CLUSTER c)

STATICE-PURPLE
BUYING INFORMATION (A4)
BUYING INFORMATION (A6)
•

•

•

•

FIG. 52

《SELLING INFORMATION》

	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	SELLING NUMBER	DESIRED SELLING PRICE	LOWEST SELLING PRICE
SELLING INFORMATION (B1)	CHRYSANTHEMUM - LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO	10000	100YEN	80YEN
SELLING INFORMATION (B2)	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	IWATE	8000	100YEN	90YEN
SELLING INFORMATION (B3)	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	IWATE	11000	130YEN	100YEN
SELLING INFORMATION (B4)	STATICE	SHUNYUATA	PURPLE	VERY GOOD	HOKKAIDO	7000	110YEN	80YEN
SELLING INFORMATION (B5)	CHRYSANTHEMUM - LARGE	SEIUN	WHITE	VERY GOOD	AICHI	10000	120YEN	90YEN
SELLING INFORMATION (B6)	CHRYSANTHEMUM - LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO	3000	90YEN	80YEN
SELLING INFORMATION (B7)	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	AICHI	5000	130YEN	110YEN
SELLING INFORMATION (B8)	STATICE	SHUNYUATA	PURPLE	VERY GOOD	WAKAYAMA	7000	100YEN	80YEN
SELLING INFORMATION (B9)	CHRYSANTHEMUM - LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO	4000	140YEN	85YEN
•								
•								
•								
•								

(CLUSTER a')

CHRYSANTHEMUM - LARGE - WHITE
SELLING INFORMATION (B1)
SELLING INFORMATION (B5)
SELLING INFORMATION (B6)
SELLING INFORMATION (B9)
•

(CLUSTER b')

SUNFLOWER - ORANGE
SELLING INFORMATION (B2)
SELLING INFORMATION (B3)
SELLING INFORMATION (B7)
•

(CLUSTER c')

STATICE - PURPLE
SELLING INFORMATION (B4)
SELLING INFORMATION (B8)
•

•

•

FIG. 53

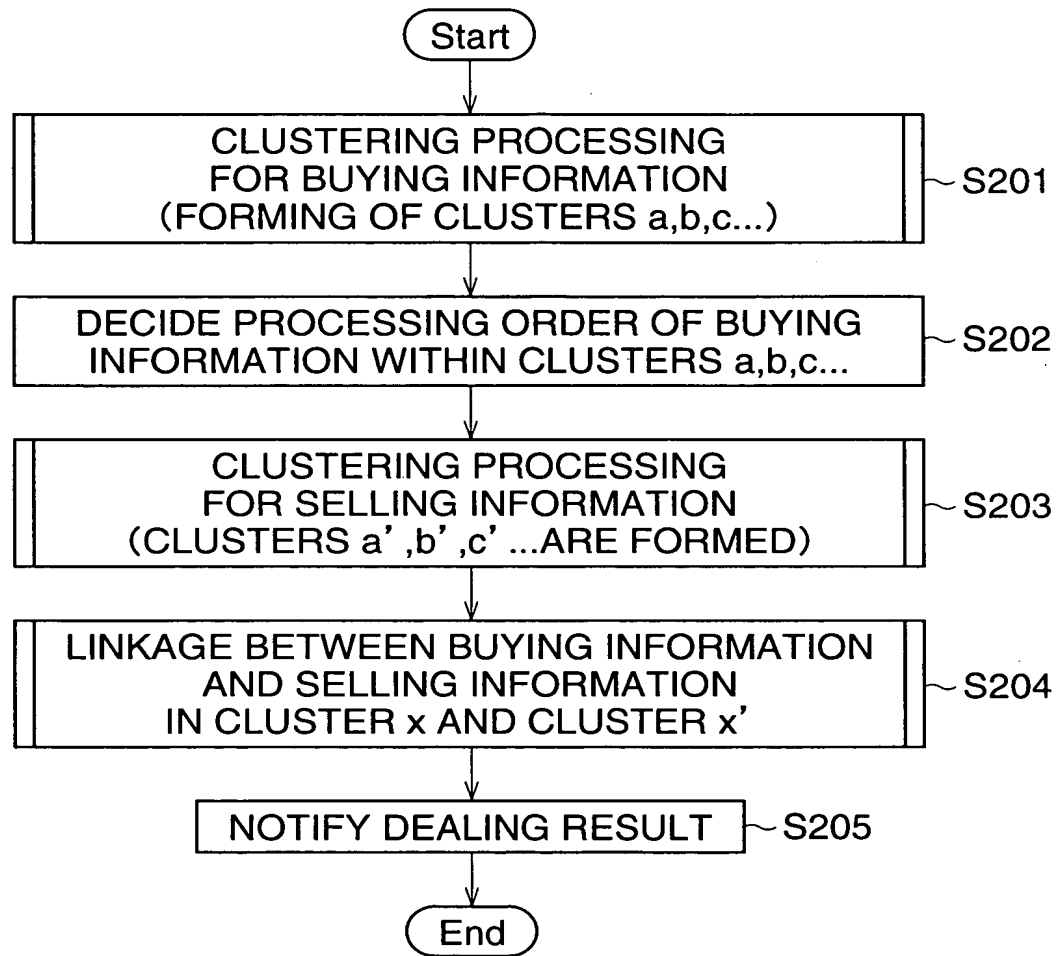


FIG. 54

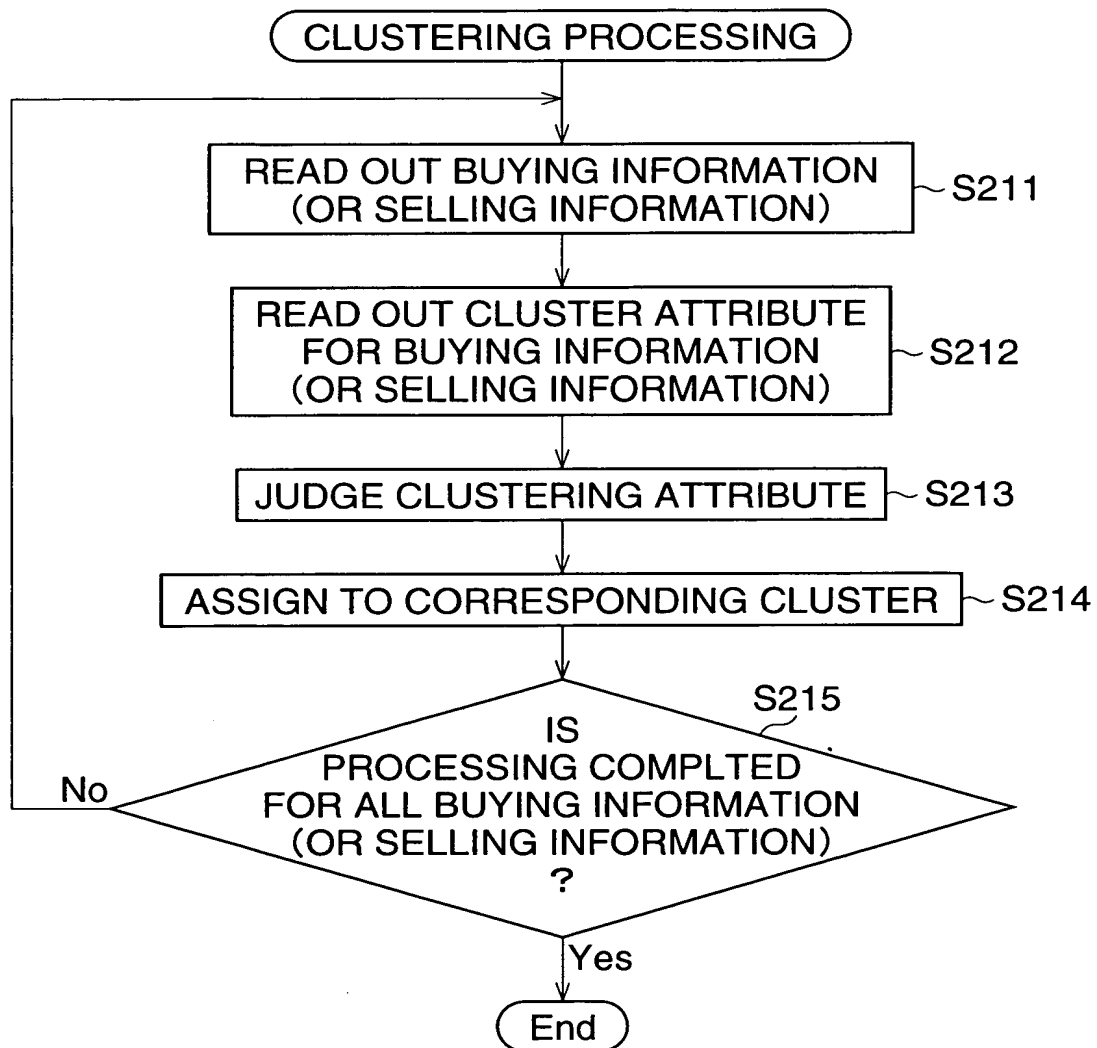


FIG. 55

《CLUSTER a' (CHRYSANTHEMUM LARGE FLOWER·WHITE)》

	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	SELLING NUMBER	DESIRED SELLING PRICE	LOWEST SELLING PRICE
SELLING INFORMATION (B1)	CHRYSANTHEMUM - LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO	10000	100YEN	80YEN
SELLING INFORMATION (B5)	CHRYSANTHEMUM - LARGE	SEIUN	WHITE	VERY GOOD	AICHI	10000	120YEN	90YEN
SELLING INFORMATION (B6)	CHRYSANTHEMUM - LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO	3000	90YEN	80YEN
SELLING INFORMATION (B9)	CHRYSANTHEMUM - LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO	4000	140YEN	85YEN

(b)

4000 FLOWERS
1000 FLOWERS

《CLUSTER a (CHRYSANTHEMUM LARGE FLOWER·WHITE)》

	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	BUYING NUMBER	DESIRED BUYING PRICE
BUYING INFORMATION (A3)	CHRYSANTHEMUM - LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO	5000	130YEN
BUYING INFORMATION (A2)	CHRYSANTHEMUM - LARGE	SEIUN	WHITE	VERY GOOD	HOKKAIDO	12000	85YEN
BUYING INFORMATION (A7)	CHRYSANTHEMUM - LARGE		WHITE			10000	100YEN

PROCESSING ORDER

(a)

FIG. 56

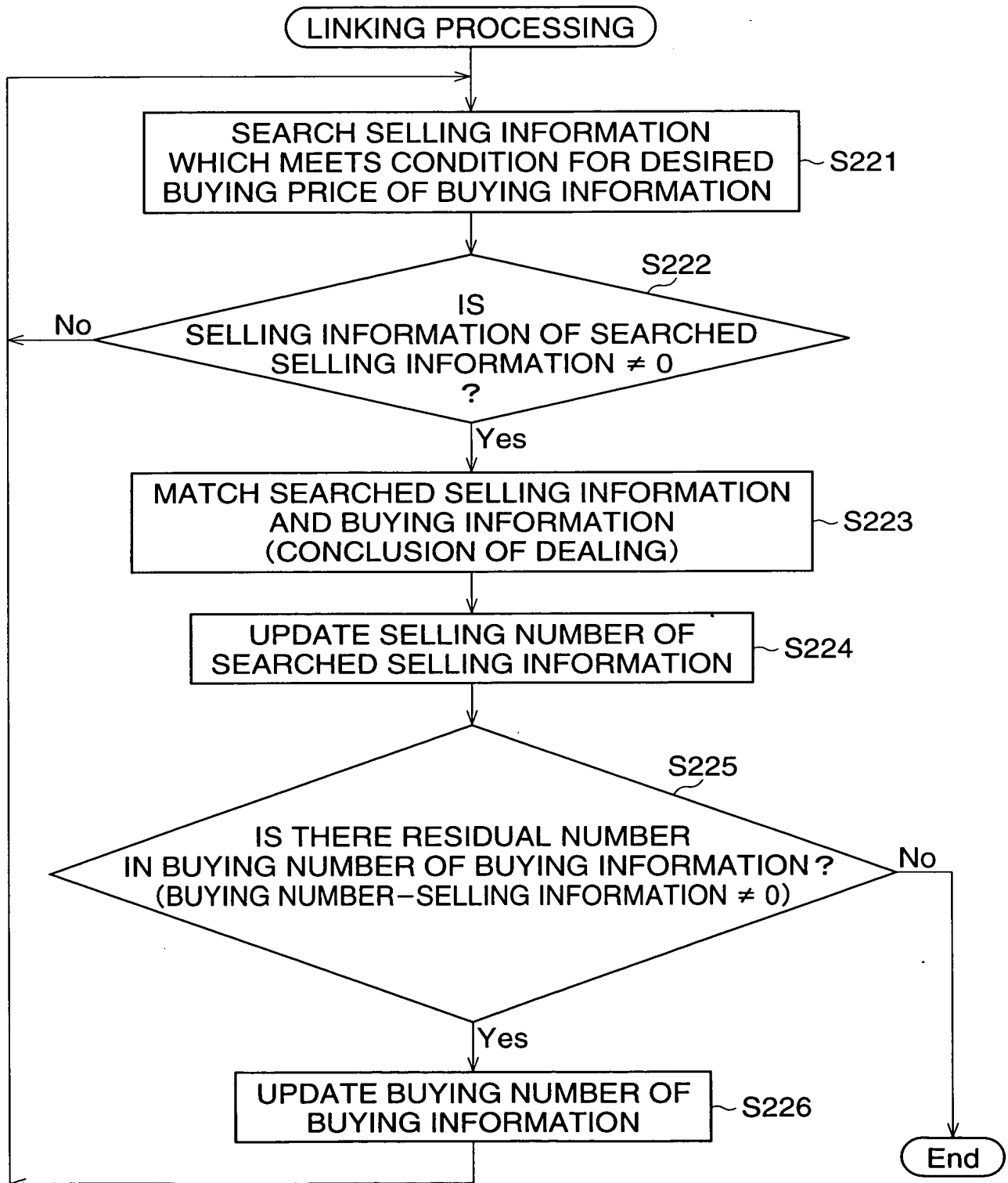


FIG. 57

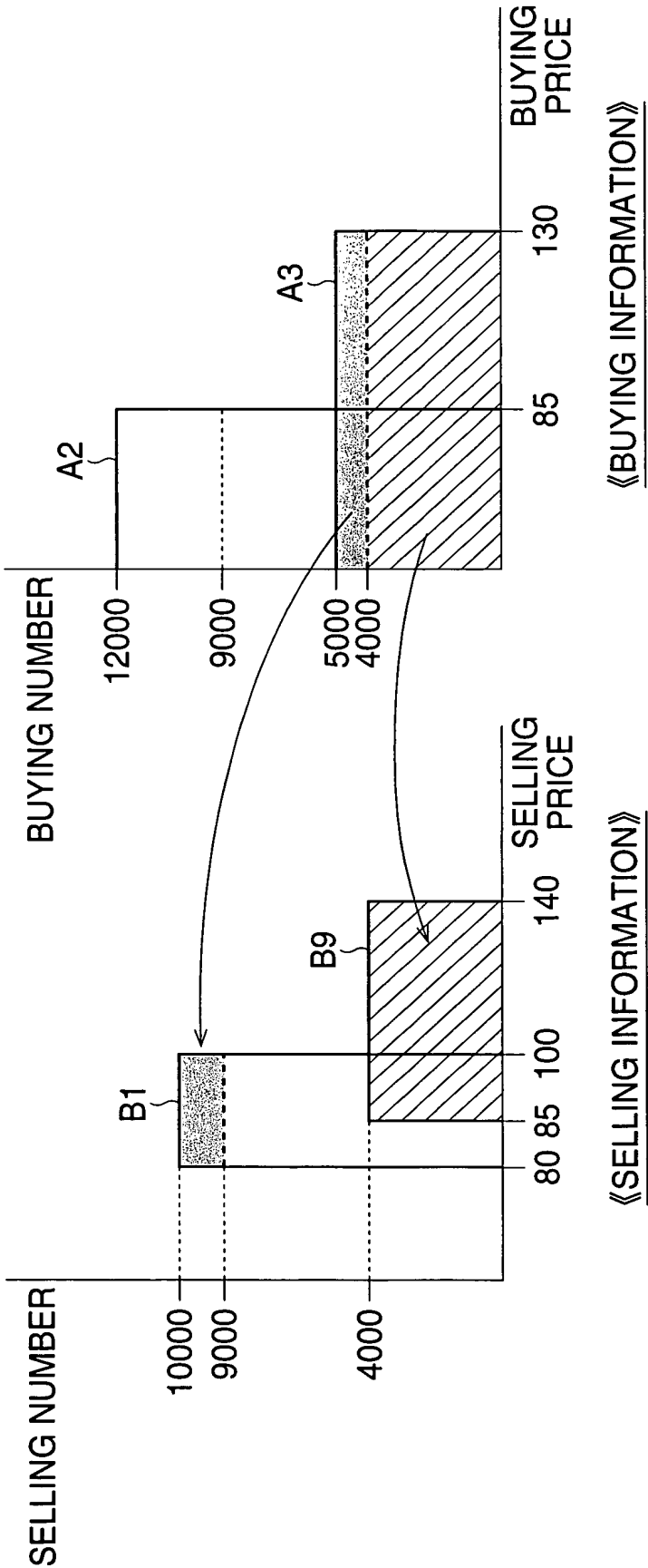
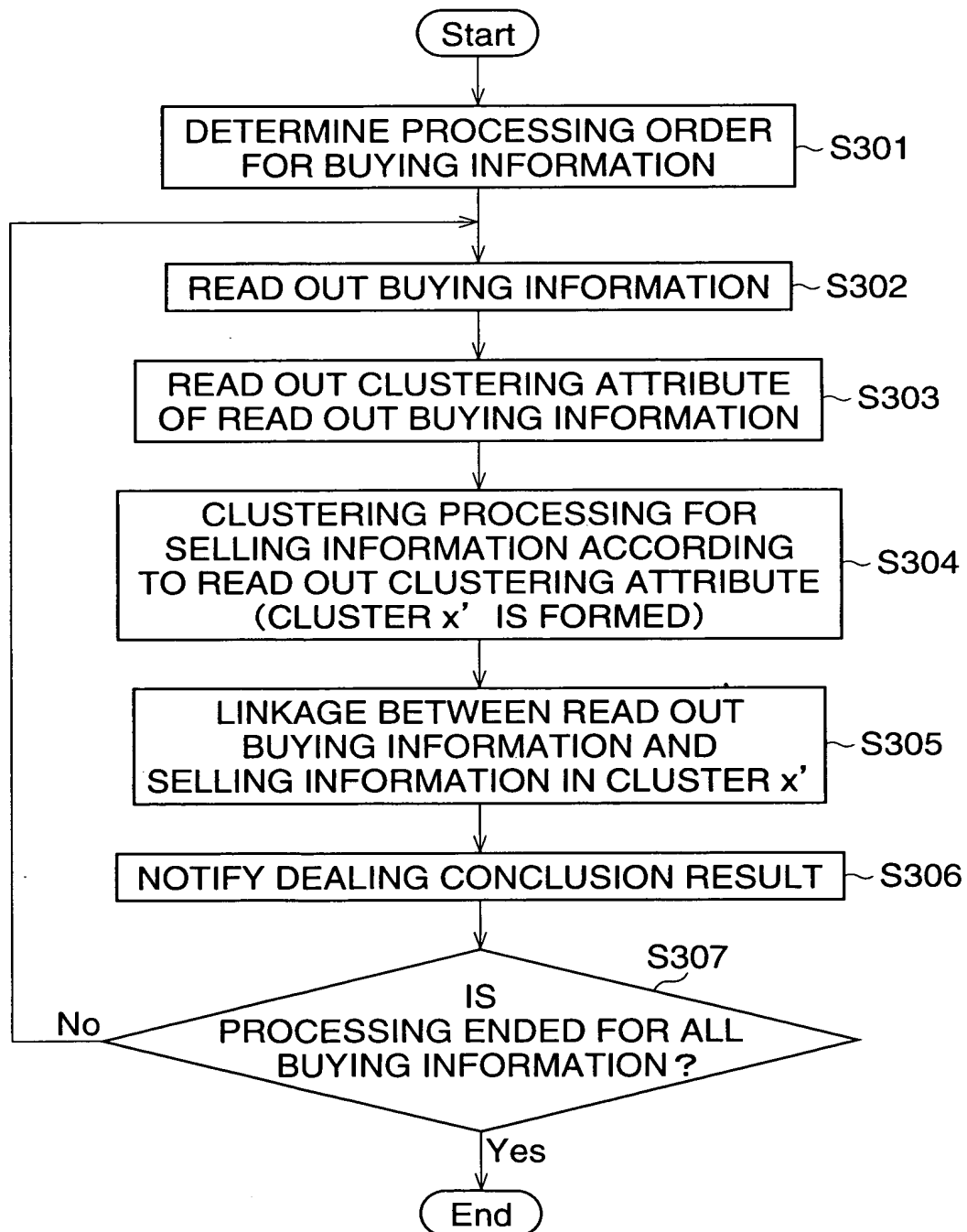


FIG. 58



PROCESSING ORDER

	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	BUYING NUMBER	DESIRED BUYING PRICE
BUYING INFORMATION (A5)	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	IWATE	12000	110YEN
BUYING INFORMATION (A3)	CHRYSANTHEMUM LARGE FLOWER	SEIUN	WHITE	VERY GOOD	HOKKAIDO	5000	130YEN
BUYING INFORMATION (A6)	STATICE	SHUNYUATA	PURPLE	VERY GOOD	HOKKAIDO	7000	100YEN
BUYING INFORMATION (A4)	STATICE	SHUNYUATA	PURPLE	VERY GOOD	HOKKAIDO	8000	90YEN
BUYING INFORMATION (A6)	STATICE	SHUNYUATA	PURPLE	VERY GOOD	HOKKAIDO	7000	100YEN
BUYING INFORMATION (A2)	CHRYSANTHEMUM LARGE FLOWER	SEIUN	WHITE	VERY GOOD	HOKKAIDO	12000	85YEN
BUYING INFORMATION (A8)	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	AICHI	15000	80YEN
BUYING INFORMATION (A9)	SUNFLOWER		ORANGE			10000	120YEN
BUYING INFORMATION (A1)	SUNFLOWER		ORANGE			1000	110YEN
BUYING INFORMATION (A7)	CHRYSANTHEMUM LARGE FLOWER		WHITE			10000	100YEN

FIG. 60

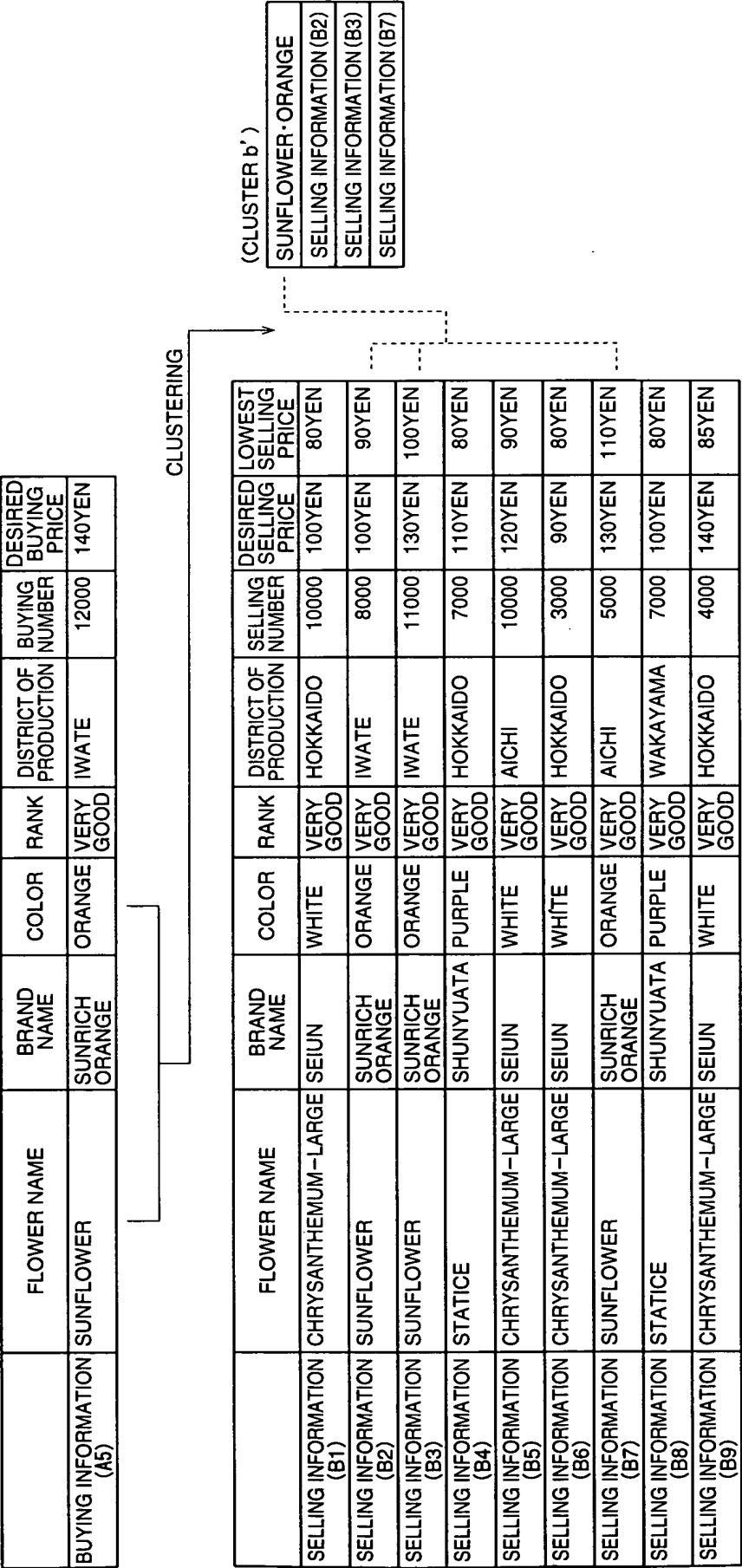


FIG. 61

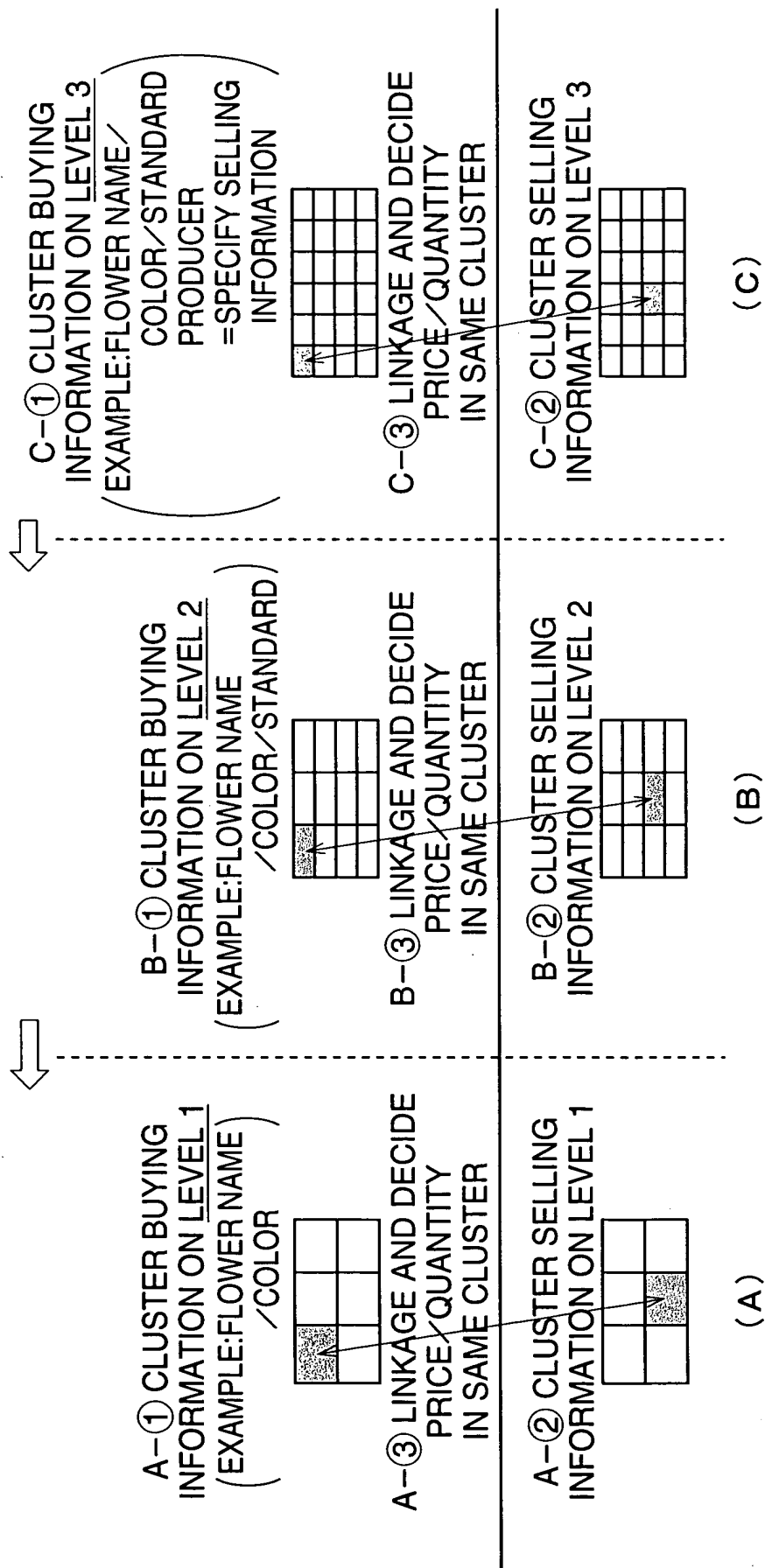
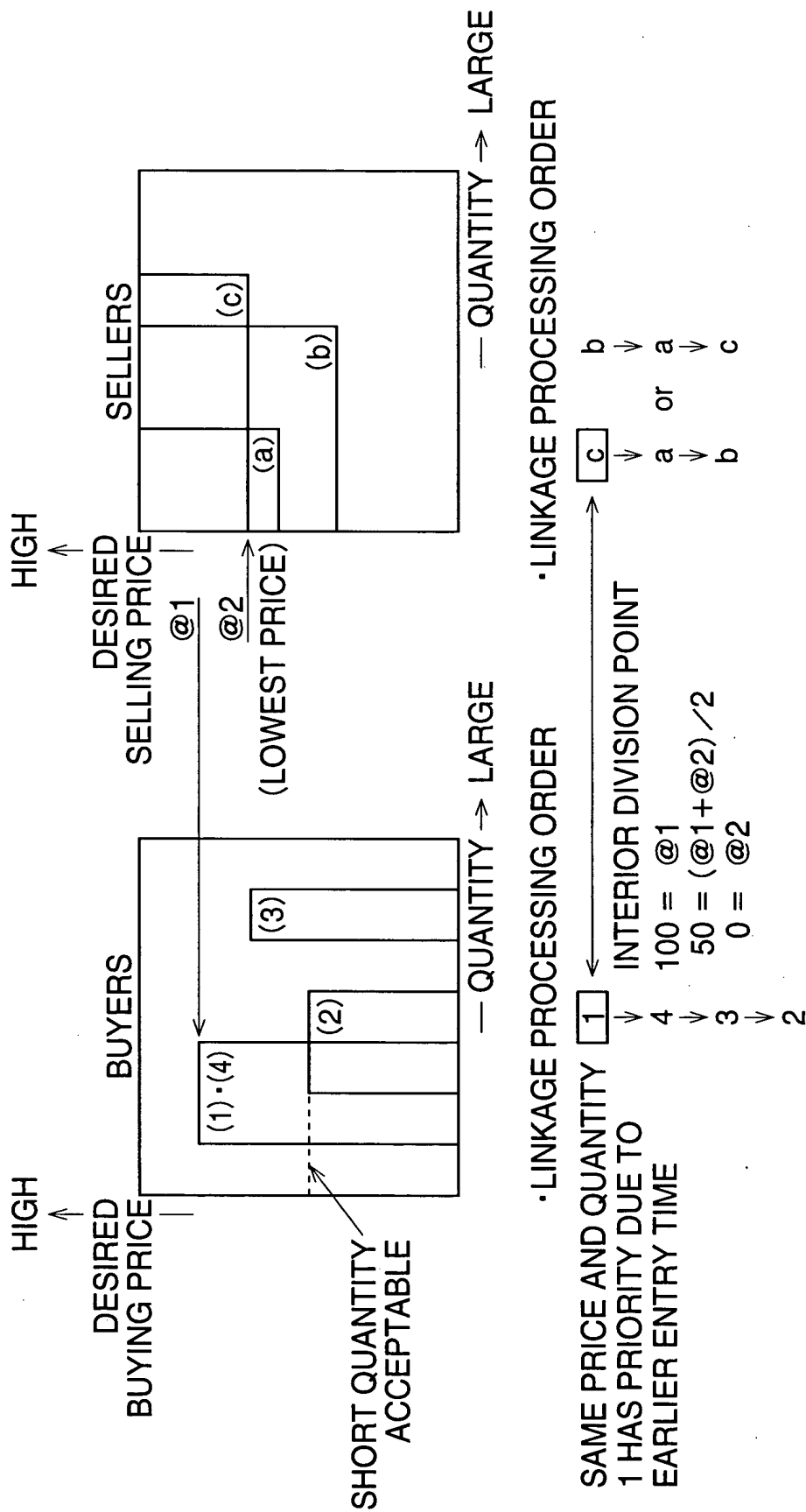


FIG. 63



OFFER FROM SELLERS →

●EXAMPLE OF FLOWER

●EXAMPLE OF AIRLINE TICKET

ALL ITEMS BELOW AND PRICE RANGE

REQUEST FROM BUYERS →
HIGH ABSTRACTNESS

PROCESSING ORDER

LOW ABSTRACTNESS

COMMON ITEMS

ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND/COLOR	RANK	NAME OF PRODUCER	&	PRICE	QUANTITY
-----------------------	-------------	-------------	------	------------------	---	-------	----------

OD
FLIGHT DATE
TIME RANGE
AIRLINE
FLIGHT NO.
&
PRICE
QUANTITY

■BROKERS PREPARE CLUSTERS (SPECIFIC OD)

PROCESSING ORDER

FIG. 67

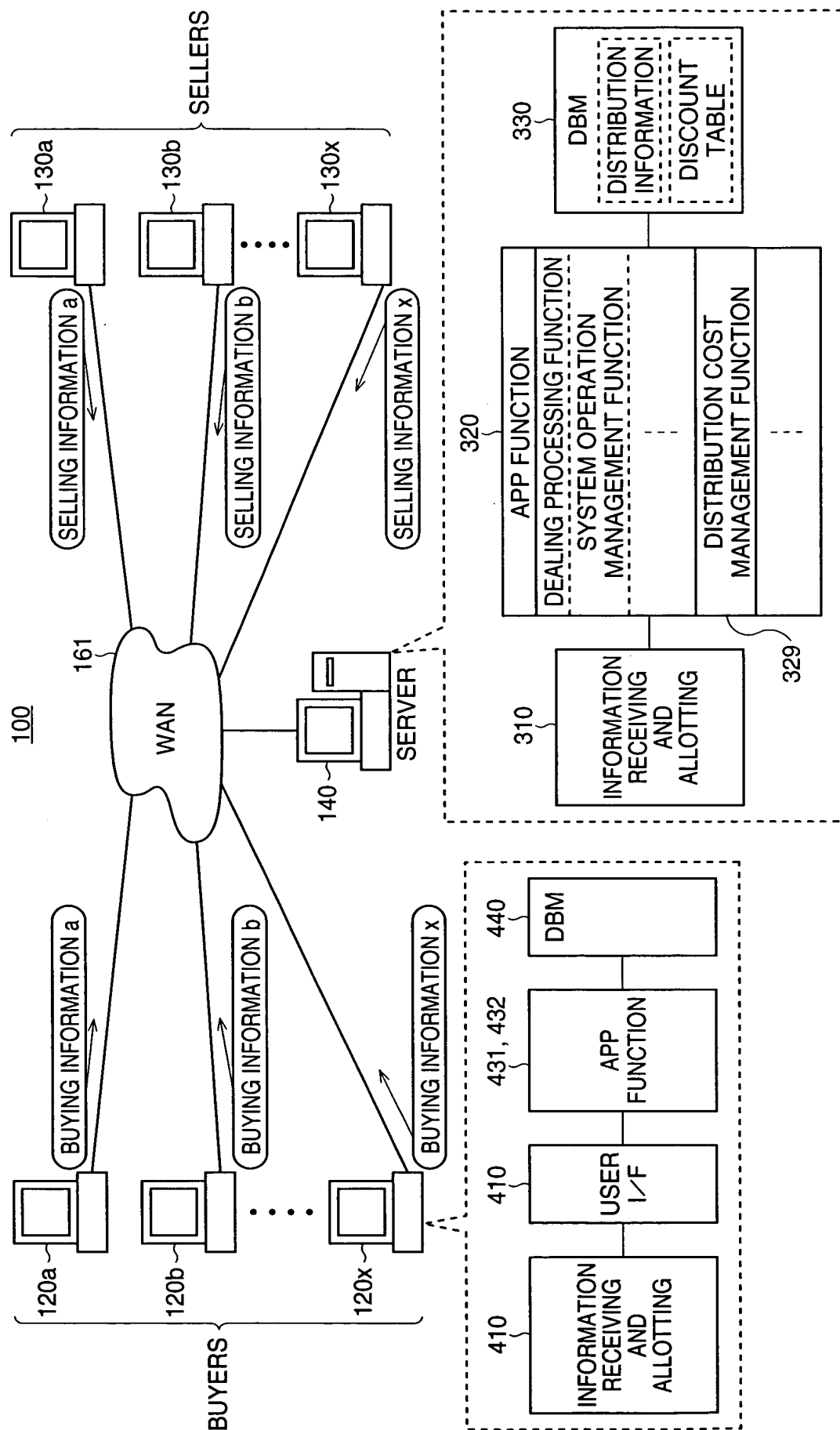


FIG. 68

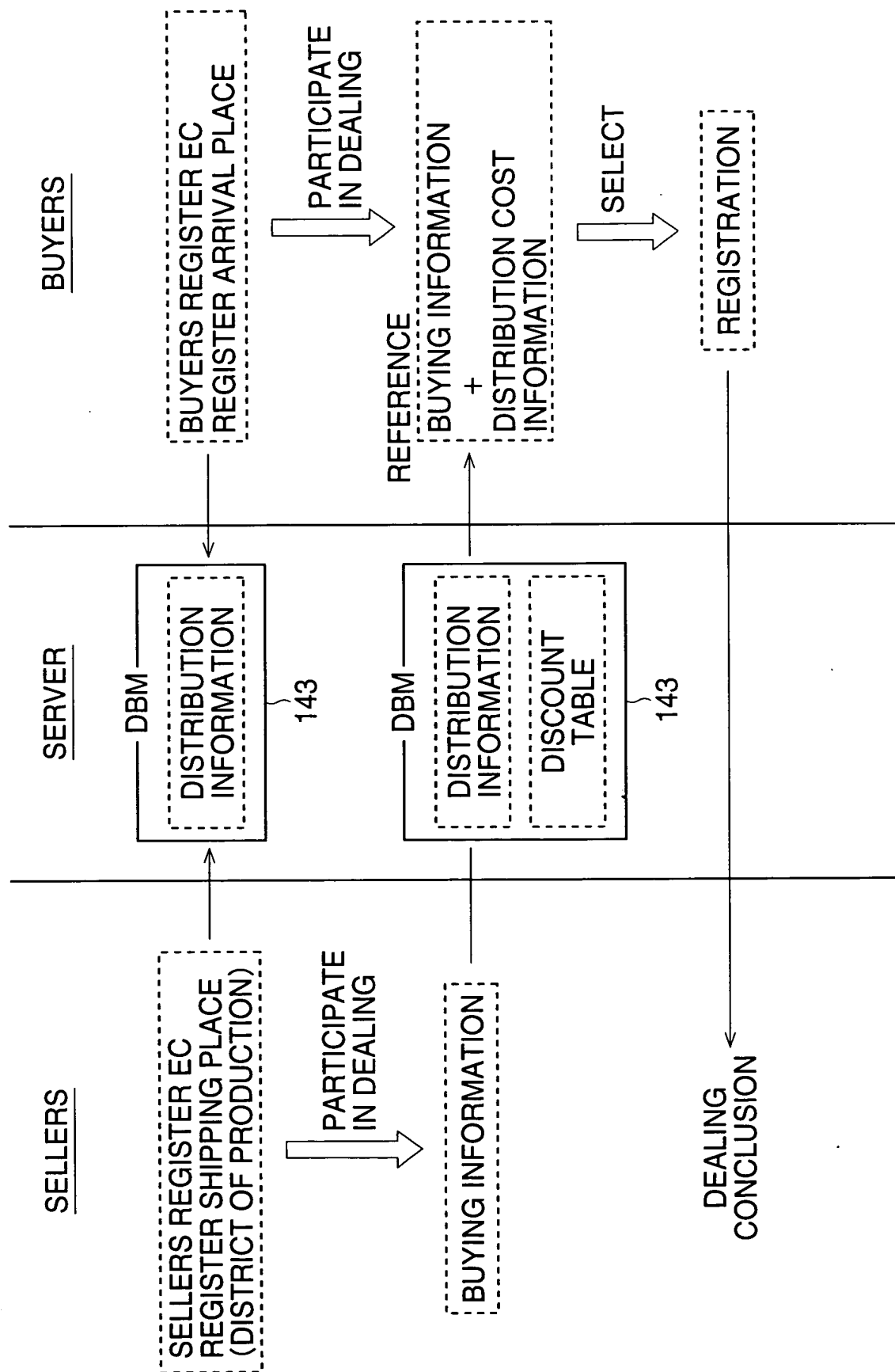
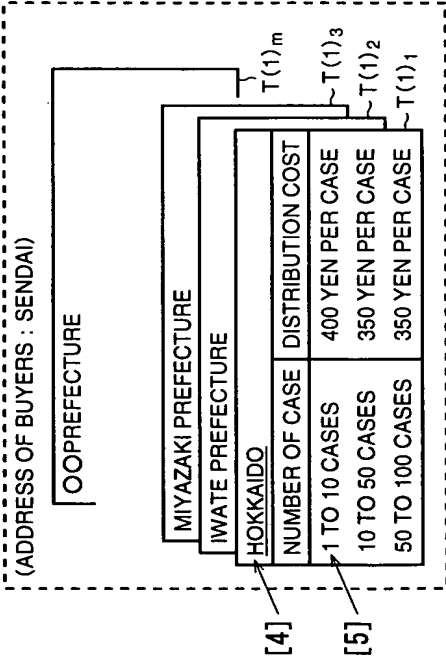


FIG. 69

[3]

	ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	NAME OF PRODUCER	NUMBER PER CASE	NUMBER OF CASE	REMAINED NUMBER OF CASE	UNIT	DESIRED PRICE (YEN)	cm	9 FLOWER PER SPRAY
SELLING INFORMATION a	97/09/01	STATICE	SHUNYUATA (PURPLE-LIGHT PURPLE)	PURPLE	VERY GOOD	HOKKAIDO	OOOO	100	100	100	SPRAY	100	99	
SELLING INFORMATION b	97/09/01	STATICE	SHUNYUATA (PURPLE-LIGHT PURPLE)	PURPLE	VERY GOOD	MIYAZAKI	OOOO	100	100	100	SPRAY	110	99	
SELLING INFORMATION c	97/10/10	CHRYSANTHEMUM -LARGE	SEIUN	WHITE	VERY GOOD 2L	HOKKAIDO	OOOO	10	5	4	SPRAY	200	100	
SELLING INFORMATION d	97/09/02	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	IWATE	OOOO	100	100	95	SPRAY	100	100	2
SELLING INFORMATION e	97/09/01	STATICE	SHUNYUATA (PURPLE-LIGHT PURPLE)	PURPLE	VERY GOOD	AICHI	OOOO	100	100	100	SPRAY	100	100	1
SELLING INFORMATION f	97/09/02	SUNFLOWER	SUNRICH ORANGE	ORANGE	VERY GOOD	MIYAZAKI	OOOO	100	100	100	SPRAY	130	100	2

SELLING INFORMATION



SELLING INFORMATION SCREEN

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FIG. 71

HOKKAIDO	
NUMBER OF CASE	DISTRIBUTION COST
1 TO 10 CASES	400 YEN PER CASE
10 TO 50 CASES	350 YEN PER CASE
50 TO 100 CASES	350 YEN PER CASE

← [8]

(a)

MIYAZAKI PREFECTURE	
NUMBER OF CASE	DISTRIBUTION COST
1 TO 10 CASES	500 YEN PER CASE
10 TO 50 CASES	200 YEN PER CASE
50 TO 100 CASES	100 YEN PER CASE

← [9]

(b)

[14]

REGISTRATION

[13]

TOTAL AMOUNT	230,000	YEN
--------------	---------	-----

DISTRIBUTION COST

ARRIVAL DATE OF GOODS	FLOWER NAME	BRAND NAME	COLOR	RANK	DISTRICT OF PRODUCTION	NAME OF PRODUCER	NUMBER PER CASE	NUMBER OF CASE	RESIDUAL NUMBER OF CASE	UNIT	DESIRED PRICE (YEN)	cm	g	FLOWER PER SPRAY
97/09/01	STATICE	SHUNYUATA (PURPLE/LIGHT PURPLE)	PURPLE	VERY GOOD	MIYAZAKI	OOOO	100	100	100	SPRAY	120	99		

DESIRED BUYING NUMBER OF CASE	100	CASES	←	[12]
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BUY IF THE NUMBER OF CASE SMALLER THAN DESIRED? : Yes ☒ [15] ☐ [15]

20

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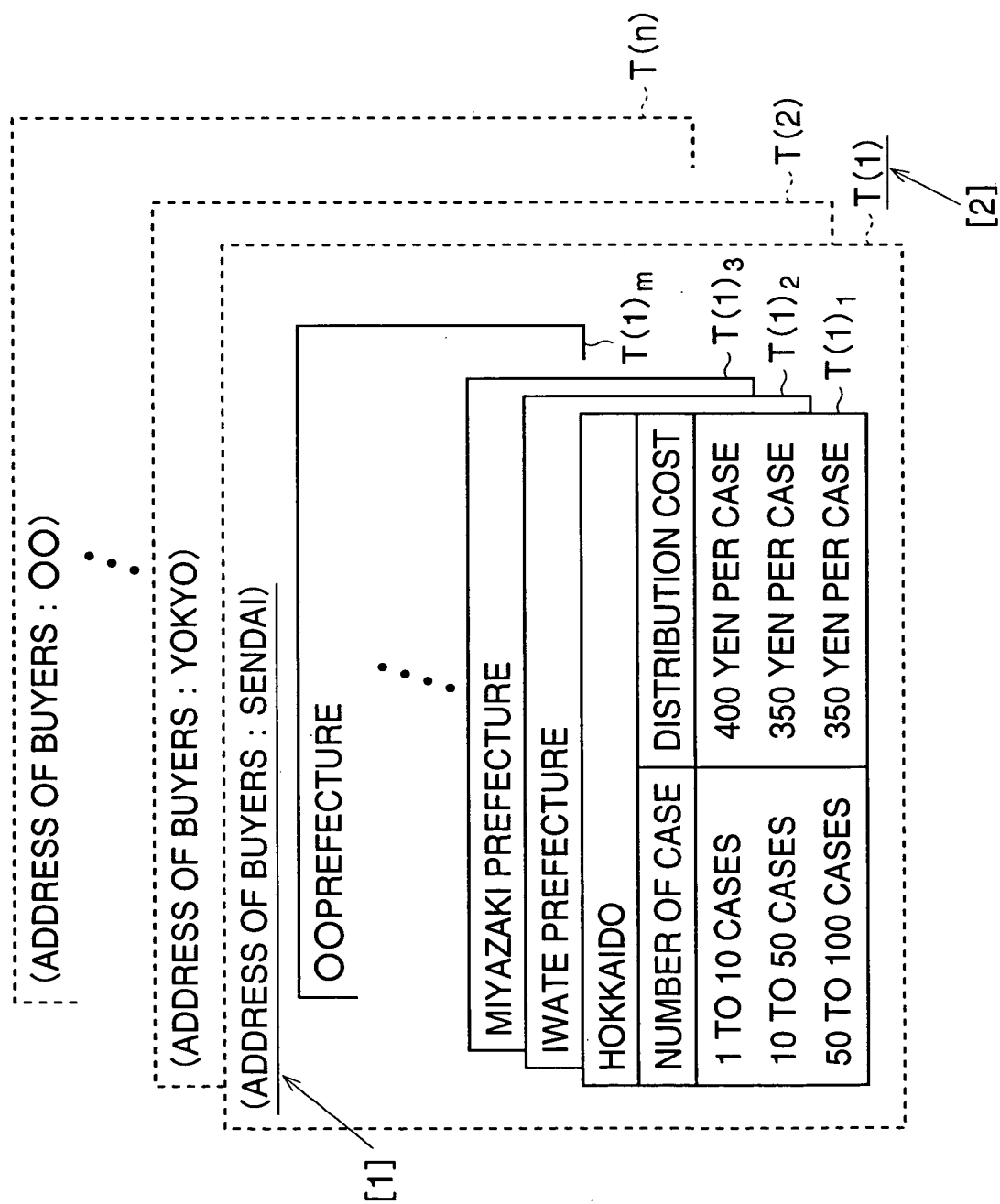


FIG. 74

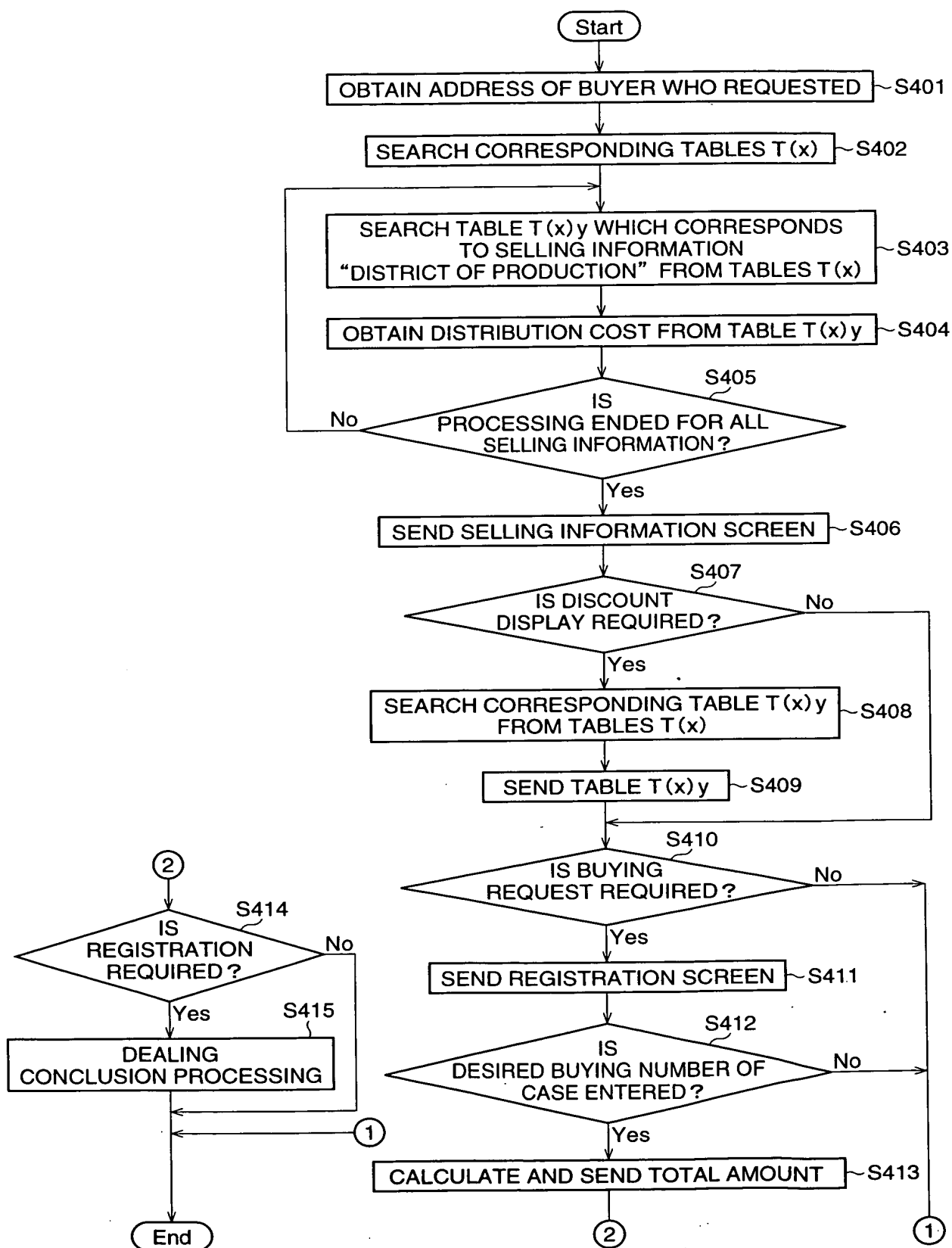


FIG. 75

50 TO 100 CASES						
10 TO 50 CASES						
1 TO 10 CASES						
BUYERS SELLERS	HOKKAIDO	SENDAI	IWATE PREFECTURE	MIYAZAKI PREFECTURE		
HOKKAIDO	100 YEN PER CASE	150 YEN PER CASE	180 YEN PER CASE	400 YEN PER CASE		
SENDAI	150 YEN PER CASE	100 YEN PER CASE	130 YEN PER CASE	350 YEN PER CASE		
IWATE PREFECTURE	180 YEN PER CASE	130 YEN PER CASE	100 YEN PER CASE	330 YEN PER CASE		